



PETROSEA RESULTS FOR THE PERIOD ENDED 30 JUNE 2018

Share	
IDX Ticker	PTRO
Last Price (Rp) ¹	1,700
Outstanding Shares (Billion)	1.01
Market Capitalization (Rp billion)	1,715

Financial Statements Highlights			
	6M17	6M18	YoY
Total Revenue	140.63	205.83	46.36%
Operating Profit	9.14	18.46	101.97%
Operating Profit Margin	6.50%	8.97%	-
Net Profit	4.61	7.45	61.61%
Net Profit Margin	3.28%	3.61%	-
EPS	0.0046	0.0074	-
Cash Balance	65.23	57.10	-12.47%
Net Debt	78.66	126.88	61.31%
Capex	25.12	60.12	139.33%

Shareholders Structure (above 5%) ²	
PT Indika Energy Tbk.	69.8%
Lo Kheng Hong	11.7%
Public	18.5%

Contact

PT Petrosea Tbk.

Indy Bintaro Office Park, Building B Jl.
 Boulevard Bintaro Jaya Blok B7/A6
 Sektor VII, CBD Bintaro Jaya
 Tangerang Selatan, 15224 –
 Indonesia Phone : +62 21 29770999
 Fax : +62 21 29770988
www.petrosea.com

Investor Relations Department:
Investor.Relations@petrosea.com



Note:

1) As of 30 August 2018

2) As of 31 July 2018

PT Petrosea Tbk. (**PTRO**), a multi-disciplinary, mining, infrastructure and oil & gas services Company with a track record of achievement in Indonesia since 1972 continued to focus on cost effectiveness and optimizing its business opportunities, with an eye towards a more balanced portfolio and diversified revenue streams.

The Company reported its limited review consolidated financial statements for the period ended 30 June 2018 and posted a profit attributable to owners of the Company of US\$7.45 million. The Contract Mining business line contributed around 58.89% to the total revenue, followed by 24.18% from the Engineering & Construction business line.

Contract Mining

After being impacted by weather conditions throughout 1Q 2018, we continued to deliver results through operational excellence within the Contract Mining business line by achieving a higher productivity level, optimizing the utilization of our assets and implementing a continuous improvement program. Total overburden volume for the period reached 56.25 million BCM, an increase of 69.22% year-on-year from 33.24 million BCM in the previous year. Coal production volume for the period reached 17.73 million tons, an increase of 69.34% year-on-year from 10.47 million tons in 6M2017. The Company increased its production capacity supported by contract amendment since the beginning of 2018.

Engineering & Construction

The Levee Stockpile project for PT Freeport Indonesia and Lampunut Road, Bridge & Earthwork Construction project for PT Maruwai Coal continued to deliver the majority revenue stream of our total revenue. The Levee Stockpile project contributed 14.07% to the Company's total revenue. In May 2018, Petrosea & Kideco Jaya Agung entered into an agreement for the construction of the Samarangau River Bridge with an estimated contract value of Rp49.5 billion and a duration of 7 months.

Petrosea Logistics & Support Services

We have continued to provide services for the oil & gas sector in the eastern Indonesian region through contracts with BP Berau Ltd. and Ophir Energy Indonesia. We have also continued to expand our services through our Bonded Logistics Center (PLB) at POSB Sorong after previously opening PLB facilities in Tanjung Batu, East Kalimantan and Marunda, Jakarta. In May 2018, PTRO & CSTS entered into an agreement for the provision of loading & unloading and storage at POSB Sorong, with an estimated contract value of US\$1.03 million.

Financial Highlights

- The Company's consolidated total revenue increased by 46.36% year-on-year from US\$140.63 million to US\$205.83 million reported in 6M18. The Contract Mining business line contributed 58.89% to the total revenue, followed by 29.18% from E&C, 16.37% from PLSS and 0.56% from others.
 - Revenue from the Contract Mining business line increased by 77.37% year-on-year from US\$68.36 million to US\$121.25 million in 6M18, as the result of higher operational volumes.
 - Revenue from the E&C business line increased by 61.39% year-on-year from US\$30.41 million to US\$49.08 million in 6M18. The Levee Stockpile project for PT Freeport Indonesia still contributed around 14.07% to the total revenue of the Company.
 - Revenue from the PLSS business line decreased by 17.47% year-on-year from US\$40.82 million to US\$33.69 million in 6M18, as a result of lower activities at POSB Tanjung Batu.
- Total direct costs increased by 45.57% year-on-year from US\$121.42 million to US\$176.75 million in 6M18. This is in line with the increase of operational volumes within the Contract Mining business line.
- Gross profit increased by 51.46% year-on-year to US\$29.08 million from US\$19.20 million reported in the previous year.
- Administration expenses amounted to US\$10.62 million (+5.57% YoY). The Company continued to maintain its effectiveness in administration expenses.
- Interest expenses & finance charges increased by 21.93% year-on-year from US\$4.56 million to US\$5.56 million, due to a higher debt balance (from US\$147.12 million to US\$187.21 million in 6M18) as a result of additional credit investment facilities.
- The Company registered US\$7.45 million of profit attributable to owners of the Company versus US\$4.61 million profit reported in the previous year (61.61% YoY).
- Capital expenditure or capital goods investment spent amounted to US\$60.12 million (+139.33% YoY.) Capital expenditure was mainly used to revitalize and buy additional equipment to support the Contract Mining business line.
- Cash balance amounted to US\$57.10 million. The Company remained focused on working capital management to support its operations and business development.

Financing

- In January 2018, Petrosea & PT Bank Mandiri (Persero) Tbk. signed an agreement to extend the existing facility and additional credit investment facility amounting to US\$75.0 million.
- In January 2018, Petrosea & PT Sarana Multi Infrastruktur (Persero) signed an investment financing facility agreement amounting to Rp187.3 billion.

Contracts in 2018

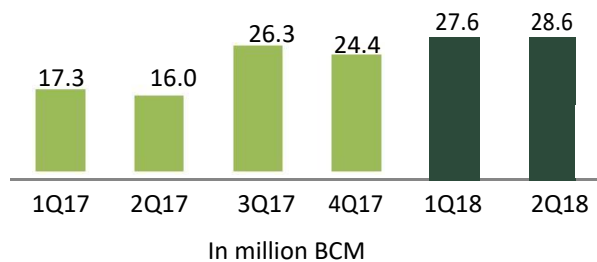
- In January 2018. **Contract Mining** - The agreement between Petrosea and PT Indonesia Pratama was amended. The Amendment No. 2 to The Agreement for The Provision of Open Pit Overburden Mining Services, The Amendment No. 2 to the Agreement for The Provision of Coal Transportation Services and the Amendment No. 3 to the Equipment Rental Agreement includes changes to the total overburden volume target of 223.85 million BCM and price adjustment for the period up to December 31, 2021. This amendment effectively started on January 1, 2018.
- In January 2018. **PLSS** - Petrosea & Saipem entered into an agreement for the provision of logistics at POSB Sorong with an estimated contract value of US\$0.75 million.
- In January 2018. **E&C** - Petrosea & PT Freeport Indonesia entered into a construction sediment management agreement with an estimated contract value of US\$22 million and duration of 36 months.
- In 16 March 2018. **Contract Mining** - The waste removal, coal production and equipment rental agreement with PT Kideco Jaya Agung was amended, which included amongst others, the extension of the expiration date of the contract to March 31, 2023.
- In May 2018, **PLSS** - Petrosea & CSTS entered into an agreement for the provision of loading & unloading and storage at POSB Sorong with an estimated contract value of US\$1.03 million.
- In May 2018. **E&C** - Petrosea & Kideco Jaya Agung entered into an agreement for the construction of the Samarangau River Bridge in Batu Kajang, Paser, East Kalimantan, with the contract value of Rp49.5 billion and duration of 7 months.

Others

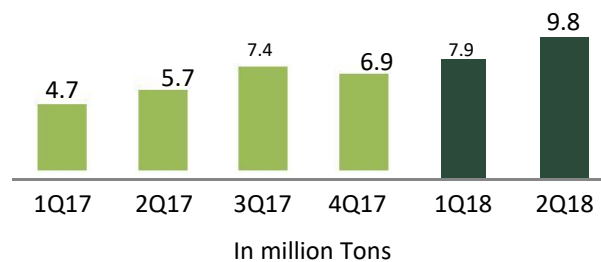
- In June 2018, Petrosea Tbk. acquired 95% shares of PT Kuala Pelabuhan Indonesia owned by PT Indika Logistic & Support Services. Through this acquisition, Petrosea continues to develop its business diversification strategy by adding services that it offers in order to increase the Company's income. Furthermore, this transaction will continue to strengthen Petrosea's position in the engineering & construction and contract mining industries. PT Kuala Pelabuhan Indonesia was established in 1995 with business activities in the port operator, transportation and contractor areas as well as service provider specifically to support the business activities of PT Freeport Indonesia in Amamapare, Papua.
- In August 2018, Petrosea released and transferred its shares of ownership in PT Santan Batubara to PT Harum Energy Tbk. for Rp 86.41 billion.

#

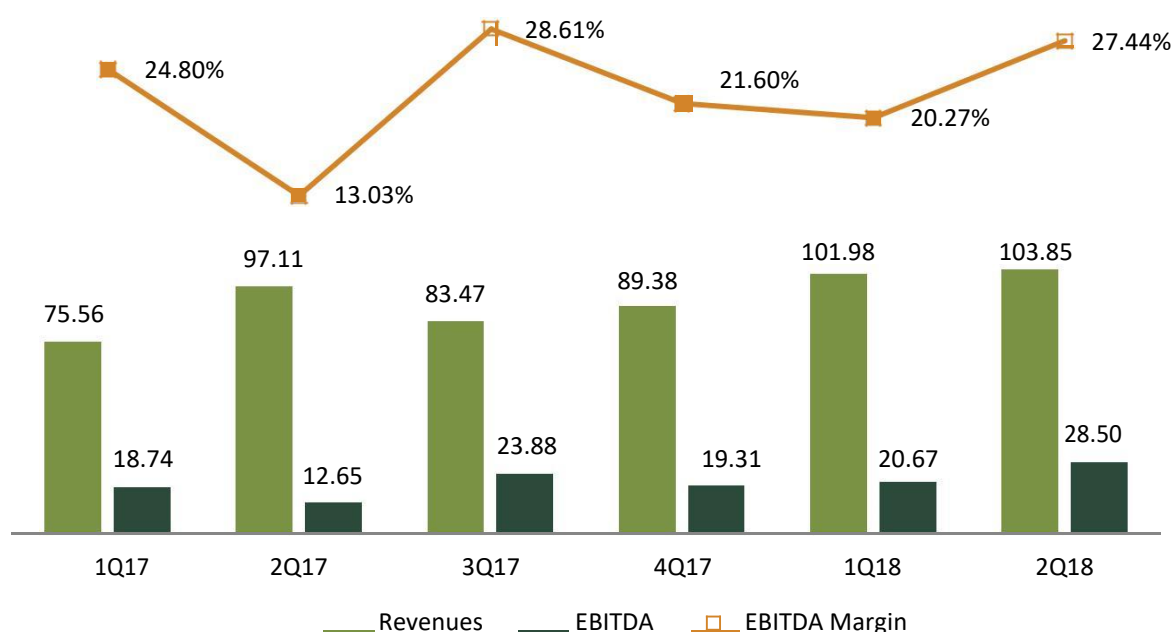
OVERBURDEN REMOVAL



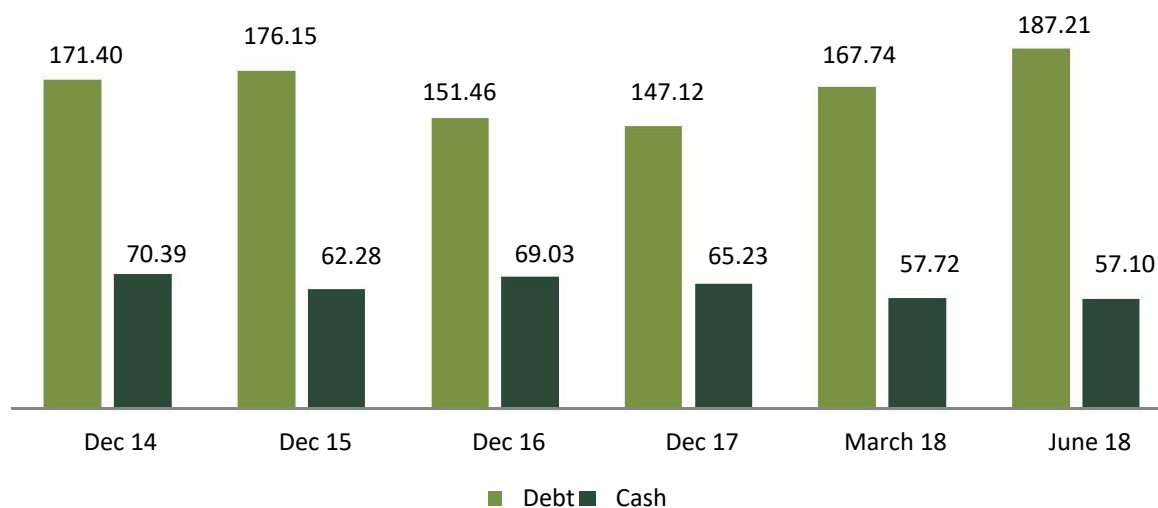
COAL PRODUCTION



PROFITABILITY



DEBT & CASH



Consolidated Statements of Profit or Loss (US\$ Million)	30 June 17	31 June 18	% Change
Revenues	140.63	205.83	46.36
Direct Costs	(121.42)	(176.75)	45.57
Gross Profit	19.20	29.08	51.46
Operating Profit	9.14	18.46	101.97
Share in Jointly Controlled Entities' Net (Loss)	(0.15)	(0.50)	233.33
Profit (Loss) for The Period	4.77	7.55	58.28
Profit (Loss) Attributable to Owners of The Company	4.61	7.45	61.61
Profit (Loss) Attributable to Non-controlling Interest	0.16	0.11	-47.83

Consolidated Statements of Financial Position (US\$ Million)	31 Dec 17	31 June 18	% Change
Cash & Cash Equivalents	65.23	57.10	-12.47
Total Current Assets	177.65	200.23	12.71
Total Noncurrent Assets	276.55	292.70	5.84
Total Assets	454.20	492.93	8.53
Bank Loans	10.60	20.76	95.85
Total Current Liabilities	103.67	130.10	25.49
Total Noncurrent Liabilities	161.71	187.57	15.99
Total Liabilities	265.37	317.66	19.70
Total Equity	188.83	175.27	-7.18
Total Liabilities & Equity	454.20	492.93	8.53

Financial Ratio	31 Dec 17	31 June 18
Return on Assets ¹	2.62%	2.68%
Return on Equity ¹	6.30%	7.54%
Current Ratio	1.71	1.54
Debt to Equity Ratio	0.76	1.05
Fixed Assets Turnover Ratio	0.84	0.80
Total Assets Turnover Ratio	0.69	0.72
Gross Profit Margin	13.66%	14.13%
Operating Profit Margin	6.50%	8.97%
Net Profit Margin	3.28%	3.61%

Note:

1) Annualized

Overview

PT Petrosea Tbk. is multi-disciplinary mining, infrastructure and oil & gas services company with track record of achievement in Indonesia since 1972. Drawing on rich and varied years of experience throughout the Indonesian archipelago, Petrosea is now recognized as one of Indonesia's leading contractors. We offer a competitive advantage through our ability to provide complete pit-to-port mining solutions, supported by integrated engineering & construction capabilities and logistic support, whilst demonstrating absolute commitment to health, safety & environment, quality management, and business integrity. We also provide services for the oil and gas industry in Indonesia through our Petrosea Offshore Supply Base (POSB) deep-water supply bases located in Tanjung Batu, East Kalimantan and Sorong, West Papua that consistently deliver international standard and cost-effective services to all of our clients. Petrosea has been listed on the Indonesia Stock Exchange (IDX: PTRO) since 1990 and was the first publicly listed Indonesian engineering & construction company in Indonesia.

The Company's vision is to be a leading service provider in mining, oil & gas and infrastructure in South East Asia. The company's mission is to deliver innovative solutions for mining, oil & gas and infrastructure to the satisfaction of all clients and stakeholders.

Together with its holding company, PT Indika Energy Tbk., Petrosea is able to provide complete solutions in the energy supply chain. Understanding the demands of the industry and having the full range of expertise in engineering and project management, high quality construction capabilities, ability to complete complex projects on schedule, local knowledge and focus on human capital management and development, enables us to provide consistent results and position ourselves to meet and exceed the expectations of our customers.

Anto Broto
Head of Corporate Secretary & Investor Relations

#