



PETROSEA RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2020

Share

IDX Ticker	PTRO
Last Price (Rp) ¹	1,950
Outstanding Shares (Billion)	1.01
Market Capitalization (Rp Trillion)	1.97

Financial Statements Highlights

	9M19	9M20	YoY
Total Revenue	378.74	249.93	(34.01%)
Gross Profit	57.16	47.68	(16.59%)
Operating Profit	39.45	27.48	(30.34%)
Net Profit	20.61	13.16	(36.15%)
Profit Attributable to Owners of Company	20.58	13.00	(36.83%)
EPS	0.0204	0.0131	(35.78%)
Cash Balance	62.02	92.12	48.53%
Net Debt	147.46	98.02	(33.53%)
Capex	64.20	21.87	(65.93%)

Shareholders Structure (above 5%)²

PT Indika Energy Tbk.	69.8%
Lo Kheng Hong	15.0%
Public	15.2%

Contact

PT Petrosea Tbk.

Indy Bintaro Office Park, Building B
 Jl. Boulevard Bintaro Jaya Blok B7/A6
 Sektor VII, CBD Bintaro Jaya
 Tangerang Selatan, 15424 – Indonesia
 Phone : +62 21 29770999
 Fax : +62 21 29770988
www.petrosea.com

Investor Relations Department:
Investor.Relations@petrosea.com



PT Petrosea Tbk. (PTRO), a multi-disciplinary, mining, infrastructure and oil & gas services Company with a track record of achievement in Indonesia since 1972, reported its consolidated financial statements for the period ended 30 September 2020.

Although still experiencing a weak coal market and global economic uncertainties during the COVID-19 pandemic, Petrosea's strategic initiative to implement digitalization and technology to enhance our operations since mid-2018 has helped the Company tremendously in delivering sustainable operations.

During the third quarter of 2020, Petrosea recorded an additional backlog from one of its main clients in the Contract Mining business line, therefore by the end of September 2020, the Company successfully recorded a backlog higher compare to previous period. In 3Q2020, the Company's total revenue increased compared to 2Q2020 (+2.24% *qoq*). Meanwhile, gross profit (+25.30% *qoq*) and operating profit (+54.44% *qoq*) also increased in this period. However, during 9M2020, the Company recorded a 22.11% decrease in overburden removal volume compared to the previous year, which resulted in the total revenue of the Company amounting to US\$249.93 million (-34.01% *yoy*) and profit attributable to owners of the company amounting to US\$13.00 million (-36.83% *yoy*).

In facing these challenging times, Petrosea continues to implement various innovations within all mining and engineering aspects, including developing a new business model as well as enhancing its capabilities through various organizational development initiatives.

All of these efforts are carried out with the goal of creating an agile Company in facing the current and future volatile global conditions. In addition, the Company also continues to focus on maintaining the cost effectiveness of its operational activities and cash preservation, while remaining focused on implementing operational excellence in order to provide the best results for all clients.

Note:

- 1) As of 27 November 2020
 2) As of 30 September 2020

Contract Mining

The Company recorded 68.73 million BCM of overburden removal and 19.06 million tons of coal production, which both declined by 29.11% and 22.39% in 9M2020, mainly due to lower operational activities caused by a weaker coal market in the midst of the COVID-19 pandemic and the completion of the Binuang Mita Bersama project in early 2020.

In September 2020, the Company and PT Kideco Jaya Agung entered into a contract amendment regarding the expansion of the operational area of the Roto North Pit and the extension of the contract duration until December 31, 2028. The Company also entered into an agreement with PT Nexis Energi Investama for mining consultancy services as part of Petrosea's business model diversification. Petrosea differentiates its contract mining services by offering integrated digital mining solutions and consultancy services, tailored to the requirements of each client.

Engineering & Construction

The E&C business line continues to innovate and implement Industry 4.0 technologies in order to adapt to the business landscape changes by enhancing its digital services and end-to-end solutions from initial concepts, engineering as well as construction activities to support client needs. E&C continues to provide services for PT Freeport Indonesia and PT Masmino Dwi Area.

Petrosea Logistics & Support Services

The Company continues to provide port operations and services for PT Freeport Indonesia through PT Kuala Pelabuhan Indonesia, as well as loading-unloading activities and storage facilities for a clients such as BP Berau Ltd, PT Mitra Intertrans Forwarding and PT DHL Global Forwarding Indonesia through its Petrosea Offshore Supply Base located in Sorong, Papua.

Financial Highlights

- The Company consolidated a total revenue amounting to US\$249.93 million (-34.01% yoy). The Contract Mining business line contributed 60.71% to the total revenue, followed by 18.92% from Petrosea Logistics & Support Services and 18.62% from Engineering & Construction. In 3Q2020, the Company's total revenue increased compared to 2Q2020 (+2.24% qoq). Meanwhile, gross profit (+25.30% qoq) and operating profit (+54.44% qoq) also increased in this period.
 - Contract Mining contributed US\$151.73 million (-31.14% yoy) to the Company's total revenue. The Company recorded 68.73 million BCM of overburden removal and 19.06 million tons of coal production in 9M2020.
- Engineering & Construction contributed US\$46.53 million (-43.15% yoy) to the Company's total revenue. Revenue from this business line decreased due to the completion of the Maruwai Coal project last year and lower activities at several projects for PT Freeport Indonesia.
- Petrosea Logistics & Support Services contributed US\$47.30 million (-36.37% yoy) to the Company's total revenue. Revenue from this business line decreased due to lower loading-unloading activities at Petrosea Offshore Supply Base and port operations at PT Kuala Pelabuhan Indonesia.
- Gross profit amounting to US\$47.68 million (-16.59% yoy). Gross profit margin improved from 15.09% to 19.08% in 9M2020. The Company continuously maintains its cost effectiveness in direct costs in order to improve gross profit margin.

- Operating profit amounting to US\$27.48 million in 9M2020 (-30.34% *yoy*). The Company's operating margin improved from 10.42% to 10.99%. The Company continues to maintain cost effectiveness of its direct costs.
- Interest expenses and financial charges decreased to US\$7.58 million in 9M2020 (-30.59% *yoy*), as result of a lower net debt balance during the period (from US\$147.46 million in 9M2019 to US\$98.02 million in 9M2020).
- Acquisitions of property, plant & equipment spent amounted to US\$21.87 million, a 65.93% decrease from US\$64.20 million in the previous year. Capital expenditure was mainly used to support additional capacity and component purchases to maintain existing fleets in the Contract Mining business line.
- Profit attributable to owners of the company amounting to US\$13.00 million (-36.83% *yoy*).
- Cash & cash equivalents amounted to US\$92.12 million. The Company remained focused on working capital management to support operational activities.

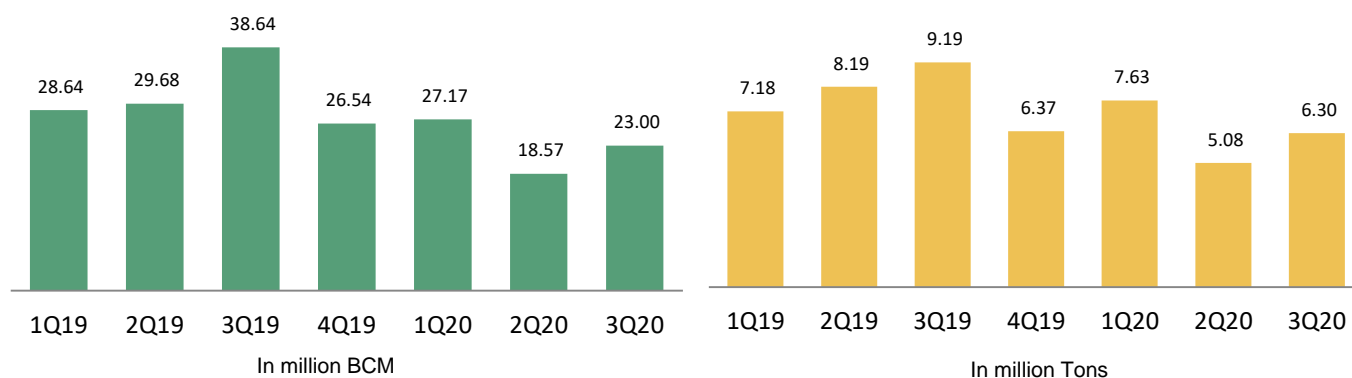
Recent Business Developments

- **E&C** - On July 27, 2020, Petrosea and PT Freeport Indonesia extended the contract duration of the Master Services Agreement for Grasberg Wanagon Mining Services until August 31, 2021.
- **Contract Mining** - On September 3, 2020, Petrosea and PT Nexis Energi Investama entered into an agreement for mining consultancy services as a form of the Company's business model diversification.
- **Contract Mining** - On September 11, 2020, Petrosea and PT Kideco Jaya Agung entered into an amendment of its contract agreement for waste removal & coal production regarding the expansion of the operational area of Roto North Pit and the extension of the contract duration to December 31, 2028.

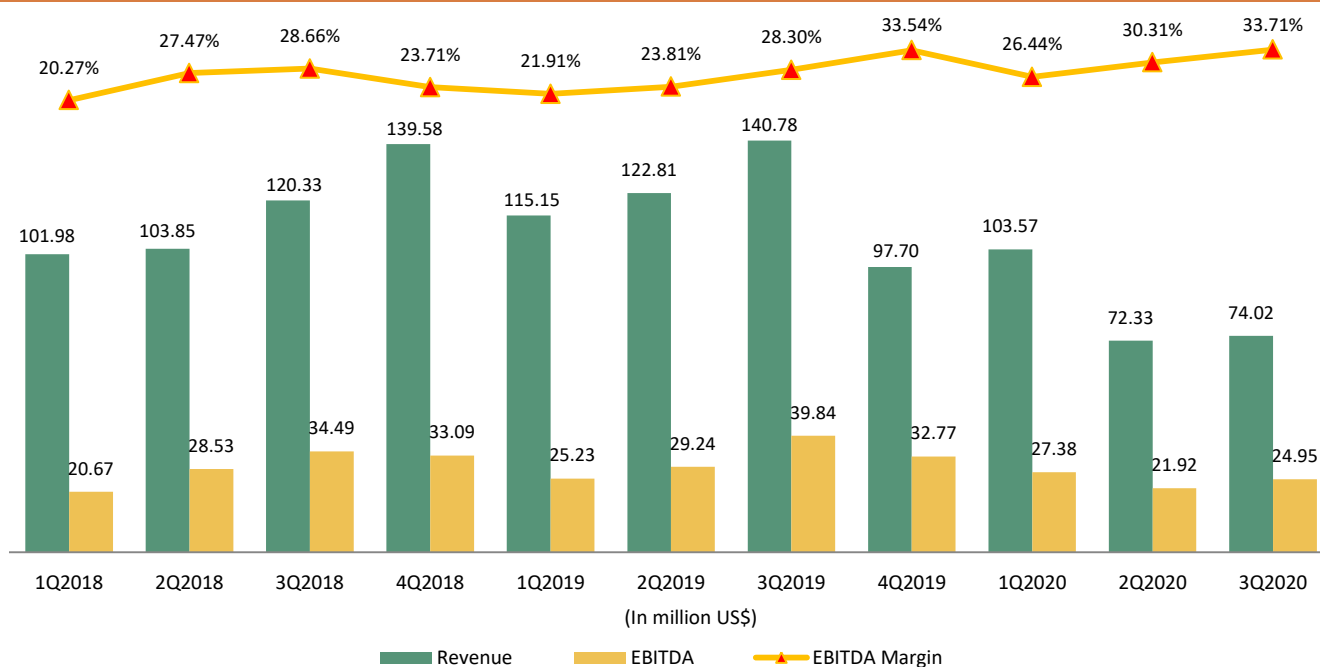
END

OVERBURDEN REMOVAL

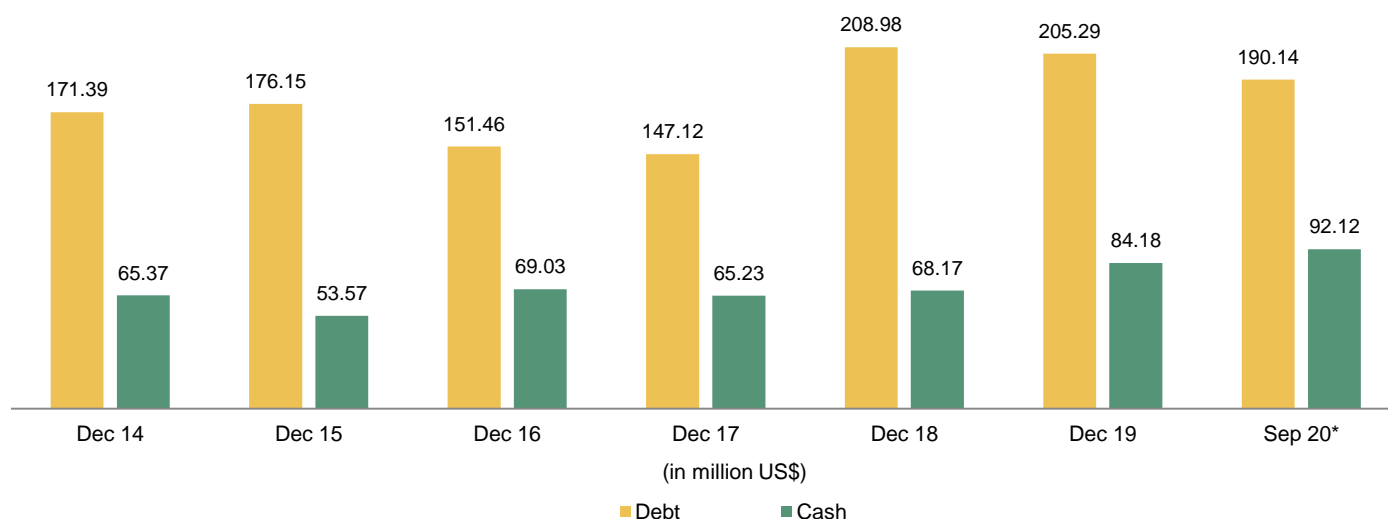
COAL PRODUCTION



PROFITABILITY



DEBT & CASH



*Including additional debt from PSAK 73

Consolidated Statements of Profit or Loss (US\$ million)	Sep 19	Sep 20	% Change
Revenues	378.74	249.93	(34.01%)
Direct Costs	(321.59)	(202.25)	(37.11%)
Gross Profit	57.16	47.68	(16.59%)
Operating Profit	39.45	27.48	(30.34%)
Net Profit for the Year	20.61	13.16	(36.15%)
Profit Attributable to Owners of the Company	20.58	13.00	(36.83%)
Profit Attributable to Non-controlling Interest	0.03	0.16	433.33%

Consolidated Statements of Financial Position (US\$ million)	Dec 19	Sep 20	% Change
Cash & Cash Equivalents	84.18	92.12	9.43%
Total Current Assets	222.06	189.38	(14.72%)
Total Noncurrent Assets	328.98	315.70	(4.04%)
Total Assets	551.04	505.07	(8.34%)
Total Current Liabilities	146.34	120.22	(17.85%)
Total Noncurrent Liabilities	192.14	170.51	(11.26%)
Total Liabilities	338.48	290.73	(14.11%)
Total Equity	212.56	214.35	0.84%
Total Liabilities & Equity	551.04	505.07	(8.34%)

Financial Ratio	Dec 19	Sep 20*
Return on Assets	5.68%	4.73%
Return on Equity	14.74%	11.14%
Current Ratio	1.52x	1.58x
Debt to Equity Ratio	0.97x	0.89x
Fixed Assets Turnover Ratio	1.52x	1.18x
Total Assets Turnover Ratio	0.86x	0.69x
Gross Profit Margin	17.03%	19.08%
Operating Profit Margin	11.99%	10.99%
Net Profit Margin	6.54%	5.27%

*Annualized and including PSAK 73 implementation

Overview

PT Petrosea Tbk. is a multi-disciplinary mining, infrastructure and oil & gas services Company with a track record of achievement in Indonesia since 1972. We offer a competitive advantage through our ability to provide complete pit-to-port mining solutions, integrated engineering and construction capabilities as well as logistic support, whilst demonstrating absolute commitment to safety, health & environment, quality management and business integrity.

Petrosea has been listed on the Indonesia Stock Exchange (IDX: PTRO) since 1990 and was the first publicly listed Indonesian engineering and construction Company in Indonesia.

The Company's vision is to be a leading service provider in mining, oil & gas and infrastructure in South East Asia. The Company's mission is to deliver innovative solutions for mining, oil & gas and infrastructure to the satisfaction of all clients and stakeholders.

Together with its holding Company, PT Indika Energy Tbk., Petrosea is able to provide complete solutions in the energy supply chain. Understanding the demands of the industry and having the full range of expertise in engineering and project management, high quality construction capabilities, ability to complete complex projects on schedule, local knowledge and focus on human capital management and development, enables us to provide consistent results and position ourselves to meet and exceed the expectations of our customers.

For more information, please contact:

Anto Broto
Head of Corporate Secretary & Investor Relations

Miftahul Ahyar Arrifa'i
Investor Relations Officer

Investor.Relations@petrosea.com
www.petrosea.com

Disclaimer

Investors and security holders are cautioned that this communication contains forward-looking statements and that forward-looking statements are subject to various risks and uncertainties, many of which are difficult to predict and are generally beyond the control of PT Petrosea Tbk.

Neither PT Petrosea Tbk., its affiliates nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements in this communication.

This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction.