

COMPANY UPDATE

3M21 | 30 April 2021

PT Petrosea Tbk.

www.petrosea.com



DISCLAIMER

Investors and security holders are cautioned that this communication contains forward-looking statements and that forward-looking statements are subject to various risks and uncertainties, many of which are difficult to predict and are generally beyond the control of PT Petrosea Tbk.

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This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction.

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HIGHLIGHTS (1/2)

- Petrosea booked a total revenue decreased by 12.04% yoy from US \$103.57 million reported in 3M20 to US \$91.10 million in 3M21, mainly due to lower contribution from the Engineering, Procurement & Construction and Petrosea Logistics & Support Services business lines, compensated by higher contribution from the Contract Mining business line. However, the Company recorded an increase of total revenue in 1Q21 compared to 4Q20 (+0.37% *qoq*) although still experiencing COVID-19 pandemic and business challenges.
- On April 30, 2021 PT Petrosea Tbk (PTRO) conducted its Annual General Meeting of Shareholders (AGMS) on Friday. One of the resolutions of the AGMS was to approve the distribution of cash dividend of US\$ 8 million, which represents 24.78% from its profit attributable to owners of the company of US\$ 32.28 million. The Company stipulates the schedule and procedure's payment of dividend for the fiscal year of 2020, as follows:
- On April 6, 2021, Petrosea through its subsidiary PT Karya Bhumi Lestari (KBL) entered into a mining services agreement with PT Kartika Selabumi Mining located in Kota Bangun, Kutai Kartanegara, East Kalimantan. Under this mine services contract, Petrosea as the party that will manage the project and KBL as the contractor has an estimated production target of 78.28 million BCM of overburden volume and 3.95 million tons of coal for a duration of seven years until 31 December 2027 with an estimated contract value of Rp 2.70 trillion.
- In March 2021, Petrosea also received the Treasury Exclusive Customer Award 2021 for the "Best Corporate Derivative Contributor" category.

HIGHLIGHTS (2/2)

- In February 2021, Petrosea received the D'Frontrunner Award from Telkomsel which recognizes companies that have successfully implemented and developed its digital transformation initiatives to drive performance.
-
- Petrosea continues to implement various innovations, including the development of a new business model as well as enhancing its capabilities through the 3D strategy, which stands for Diversification, Digitalization & Decarbonization as the Company's enabler and key pillar to continue to develop value proposition to Company's clients, investors and stakeholders and maintain its commitment to carry out its social responsibility and strive to support the continued implementation of all Environmental, Social & Governance (ESG) aspects at Petrosea.

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PTRO

PT Petrosea Tbk is a multi-disciplinary mining, infrastructure and oil & gas services company with a track record of achievement in Indonesia since 1972.

We offer a competitive advantage through our ability to provide complete pit-to-port mining solutions, integrated engineering, procurement and construction capabilities as well as logistic support, whilst demonstrating absolute commitment to safety, health & environment, quality management and business integrity.



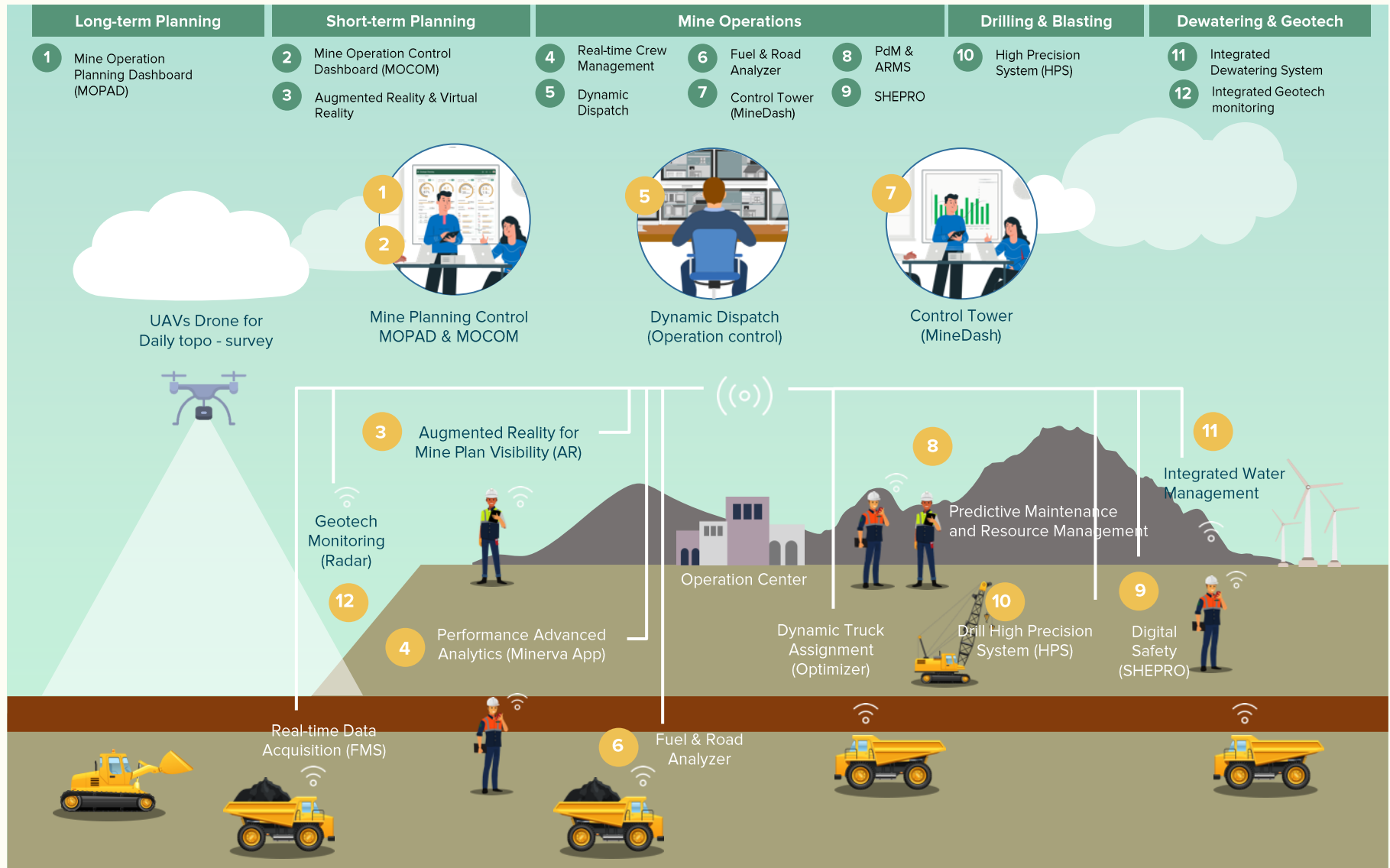
CONTRACT MINING

Petrosea offers a wide range of project services from pit-to-port, including:

- Open pit contract mining services
- Civil and infrastructure construction, including roads, tailing dams, and site facilities
- Mining project management services, including equipment and operators from mine owners as well as subcontractors
- Technical and feasibility study consulting services
- Mine planning and optimization services
- Minerva digital platform solution that can be applied in mining operations



END-TO-END MINE OPERATION CAPABILITY



ENGINEERING, PROCUREMENT & CONSTRUCTION

Petrosea provides the full range of engineering, procurement, construction and operations services, including:

- Technical due diligence
- Conceptual to full bankable feasibility studies
- Front end engineering design
- Detail engineering design
- Project management
- Plant and equipment hire
- Procurement and logistics
- Operation and maintenance services
- Construction
- Commissioning



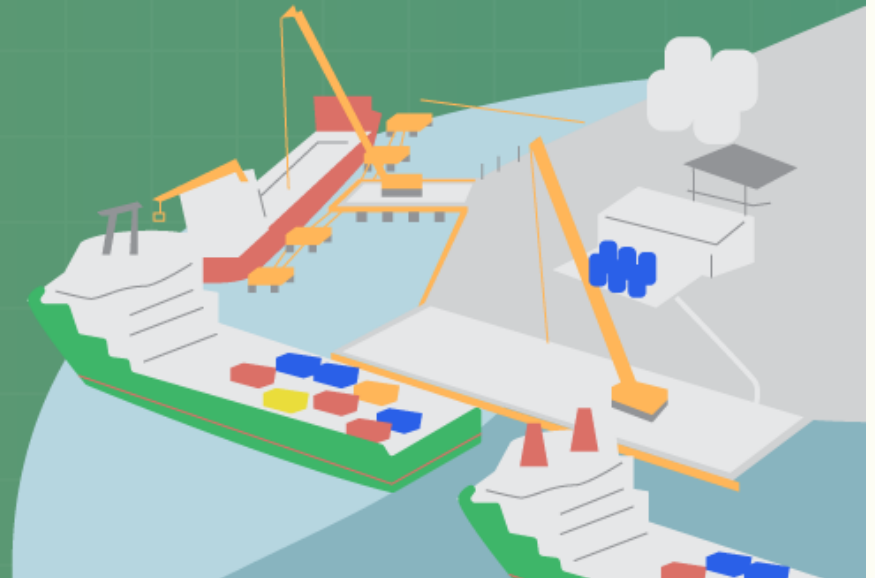
LOGISTICS AND SUPPORT FOR OIL & GAS SERVICES

Logistics & Support Services

- Bonded Logistics Center (PLB)
- Logistics & freight forwarding services

Supply Base Management

- Quayside operations
- Transportation and port management
- Other services such as manifestation, handling material parts, shipping agents, waste management, bulk management, tracking goods, inspection, certification, and providing technology services



MILESTONES



Member of Indika Energy Group

Incorporated in Jakarta Indonesia as PT Petrosea International Indonesia



1972

Listed on the Jakarta and Surabaya Stock Exchanges (now Indonesia Stock Exchange) as PTRO, with the Company name changed to PT Petrosea Tbk.



1984

1990

2009

PT Indika Energy Tbk. refloated 28.75% shares to the public and at the year's end holds 69.80% share ownership in the Company



2012

2015

Officially inaugurated as a Bonded Logistics Center (PLB) located in Tanjung Batu, Balikpapan, East Kalimantan



2016

2017

Company acquired PT Kuala Pelabuhan Indonesia and released its shares in PT Santan Batubara



2018

2019

Selected by Forbes Indonesia as a top 50 Indonesian company out of more than 700 public companies listed on the IDX and selected by the IDC DX among 1.200 high-quality entities due to its digital transformation initiative



2020



Acquired by Clough Limited, Australia



Acquired by PT Indika Energy Tbk., owning 98.55% of the Company's shares by the year's end



Petrosea through one of its subsidiaries PT POSB Infrastructure Indonesia acquired 51.25% stake in PT Mahaka Industri Perdana



Officially inaugurated Petrosea Offshore Supply Base (POSB) Sorong to provide support and services for the oil & gas sector in the eastern Indonesian region



Petrosea became the only mining company and the only Indonesian owned company to be selected by the World Economic Forum into the Global Lighthouse Network

OWNERSHIP STRUCTURE

PTRO.JK

1972 Established

1990 Listed on IDX

2009 Acquired by INDY

Market Capitalization Rp 2.23 trillion (Rp 2,210 /share)*

Number of shares: 1,008,605,000

** As of 29 April 2021*

Ownership Structure**

69.80%

PT Indika Energy Tbk.

30.20%

Public



Member of Indika Energy Group

*** As of 31 March 2021*

MANAGEMENT

Board of Commissioners



Richard Bruce Ness
President Commissioner



Purbaja Pantja
Commissioner



Kamen Kamenov Palatov
Commissioner



Osman Sitorus
Independent Commissioner



Hasnul Suhaimi
Independent Commissioner

Board of Directors



Hanifa Indradjaya
President Director



Romi Novan Indrawan
Director



Meinar Kusumastuti
Director

OPERATIONAL MAP & MAJOR CLIENTS



Current Clients

CONTRACT MINING

1	Kidco Jaya Agung	2028
2	Indonesia Pratama*	2021
3	Kartika Sela Bumi	2027

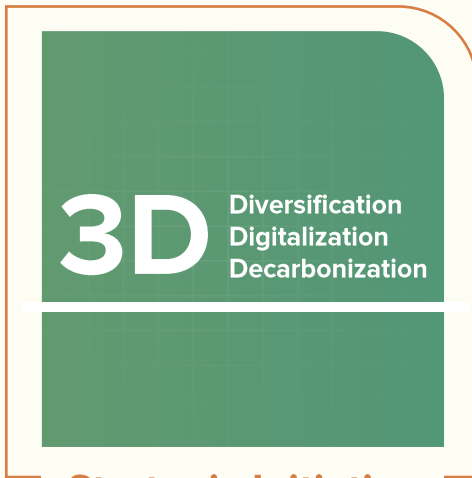
ENGINEERING, PROCUREMENT & CONSTRUCTION

4	Freeport Indonesia	2022
5	Masmino Dwi Area	2021

LOGISTICS AND SUPPORT FOR OIL & GAS SERVICES

6	PT Pertamina Hulu Mahakam, PT Mitra Inter Trans Forwarding, PT DHL Global Forwarding, CSTS Joint Operation, Saipem Indonesia, BP Berau Ltd, and Tripatra Engineers & Construction	On Going
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* Subsidiary of PT Bayan Resources Tbk.



Strategic Initiative

Petrosea launched its 3D strategy, which is Diversification, Digitalization & Decarbonization, as the Company's enabler and key pillar to continue to develop our value proposition to our clients, investors and stakeholders.



Governance

Petrosea's continuously strives to ensure that the principles of GCG become part of the Company's culture and are implemented within all elements of the Company.



ESG

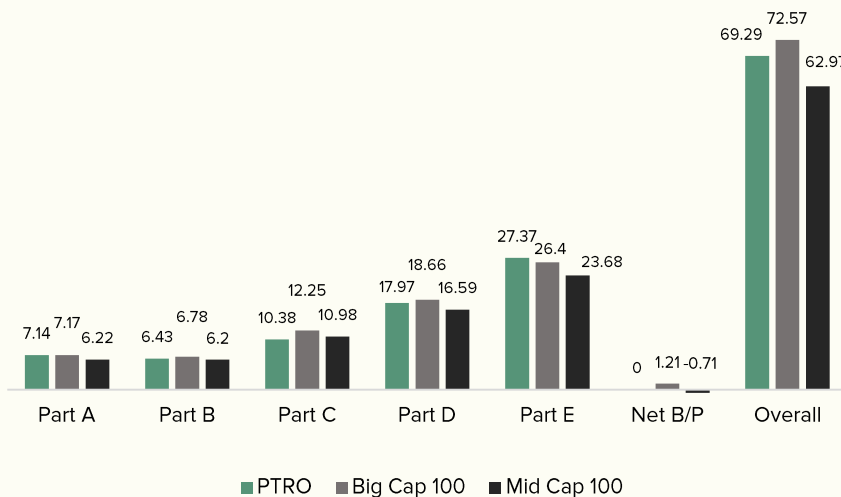
In conducting its operational activities, Petrosea prioritizes the Environmental, Social & Governance (ESG) concept in preserving the environment, creating self-sustained communities, as well as implementing good corporate governance in order to ensure its business sustainability.

GOOD CORPORATE GOVERNANCE (1)

Petrosea is committed to adhering to the sound principles of Good Corporate Governance (GCG) and has adopted corporate governance practices to ensure the effective functioning of our Management and all supporting elements as a public listed company. By applying the principles of GCG, we ensure that Petrosea is an accountable, independent and transparent company for all of our stakeholders.



IICD Assessment 2019

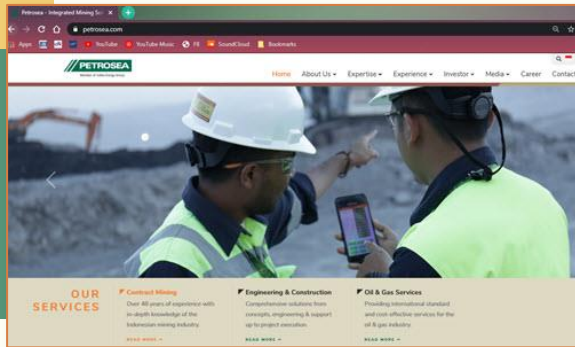


- IICD Assessment 2019 on **Practice Corporate Governance** (competing with 660 listed Companies), above Mid Cap and slightly below Big Cap
 - Audit, Risk & Compliance Committee, Nomination & Remuneration Committee and Project & Investment Committee
 - Compliance Policies: Board Manual, Committees Charter
 - Compliance Process: Implementation of Board Resolutions & Endorsements and Capital Market Regulations
- ISO 37001:2016 Anti-Bribery Management System (Whistleblowing System)
- Digital transformation in Internal Audit, Quality Assurance and Enterprise Risk functions
- Business ethics & integrity
- Continuously implementing and improving good corporate governance as well as complying with prevailing rules and regulations from OJK and IDX
- Additional female member in Board of Directors, Audit, Risk & Compliance Committee as well as Project & Investment Committee during 2020

GOOD CORPORATE GOVERNANCE (2)



TRANSPARENCY



Corporate Website



Annual Report



Sustainability Report



Company Update



News Release & Press Release



Anti-Bribery Management System
ISO 37001:2016

GOOD CORPORATE GOVERNANCE (3)



ACCOUNTABILITY

Financial Statements
audited by:

Deloitte.



RESPONSIBILITY

Comply to prevailing Rules
& Regulations:



INDEPENDENCY

General Meeting of Shareholders
& Public Expose



FAIRNESS & EQUALITY

Independent External
Assessment conducted by:



SOCIAL COMMUNITY SUSTAINABILITY

Through its social responsibility programs, Petrosea strives to enhance the economic and social welfare of communities around the Company's operational areas.



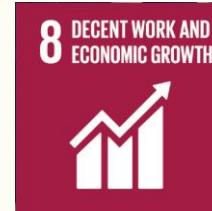
- Empower local labor



- Preventing Covid-19 spread
- Health education
- HIV / AIDS and anti-drug counseling
- Provision of clean water installations



- Revitalizing school buildings
- Stationery and school supplies
- Teacher training development



- Community empowerment programs to increase and equalize the economy of the surrounding community



- Protect the environment by providing water trucks
- Conducting greening / tree planting activities
- Empowering the community in processing waste used goods into a source of income



ENVIRONMENTAL SUSTAINABILITY

Comply with all Indonesian environmental laws, regulations and environmental standards.

Mitigate the environmental impact of operations by setting eight main targets by 2020.

The use of environmentally friendly technology at operation.

Promote reforestation activities, including partnerships with the Indika Energy, Indika Foundation, governance and local communities to rehabilitate mangroves and tree planting.

Environmental Certification



Environmental
Management
System
**ISO 14001:2015 &
ISO 45001:2018**

Waste Management	Unit	2020	2019	2018
Hazardous Waste	Ton	931.79	1,412.18	1,732.91
Non Hazardous Waste	Ton	225.26	2,272.78	2635.94
Total Waste	Ton	171.00	3,684.96	4,368.85

Integrated Environmental SDG's



Energy Usage Management	unit	2020	2019	2018
Fuel Consumption	Liter	110,09	148,45	143,57
• Biodiesel	(million)	44,55	26,78	1,23
• Solar (HSD)		65,54	121,67	142,34
Energy Consumption Intensity Production Process (GJ/Ton)		0.0210	0.0272	0.0207
Total Production Process Emissions	CO2e (million tons)	0,249	0,37	0,38
Use of Electrical Energy in the Production Process	MWh	6,398	9,976	9,674.

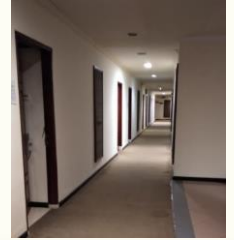
Water Usage Management	Unit	2020	2019	2018
Ground Water Consumption	M3	6,959	7.117	7.455
Surface Water Consumption	M3	102,151	234.525	113.844
Total Water Consumption	M3	109,110	279.322	147.576

COVID QUICK RESPONSE

The program conducted by Petrosea to prevent and handle COVID-19 include:

- Isolation/quarantine facilities for all Company employees who tested positive for COVID-19
- Periodic rapid tests/PCR tests for all employees who will be returning to work at the office and all project sites
- The creation of a comorbid level for employees from the medical check up results to screen those who will Work From Office (WFO) or Work From Home (WFH)
- The creation of the Health Self Assessment Form for screening before WFO

Handbook & Health Campaign Isolation Centre Balikpapan (ICB) & Self Observation Facility



D'FRONTRUNNER AWARD

THRIVING IN AN UNCERTAIN WORLD THROUGH DIGITAL TRANSFORMATION

Petrosea selected as winner in the **Digital Mining** category

D'Frontrunner Awards are presented by Telkomsel to companies in 5 industry sectors (banking, natural resources, agriculture, manufacturing and retail) that have successfully implemented and developed their digital transformation initiatives to drive performance.





TREASURY
EXCLUSIVE CUSTOMER AWARD
2021



Member of Indika Energy Group

BEST CORPORATE DERIVATIVE CONTRIBUTOR

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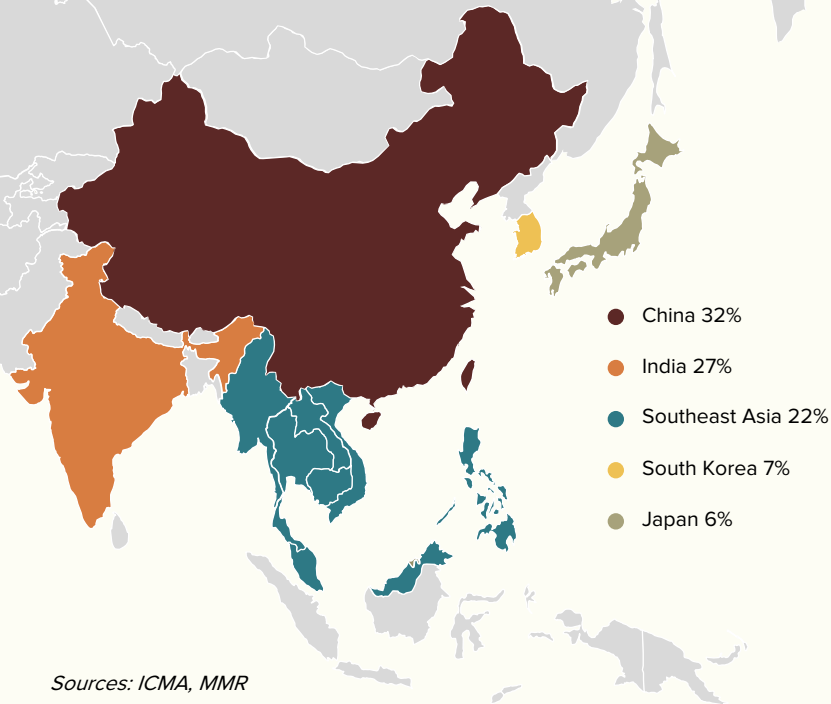
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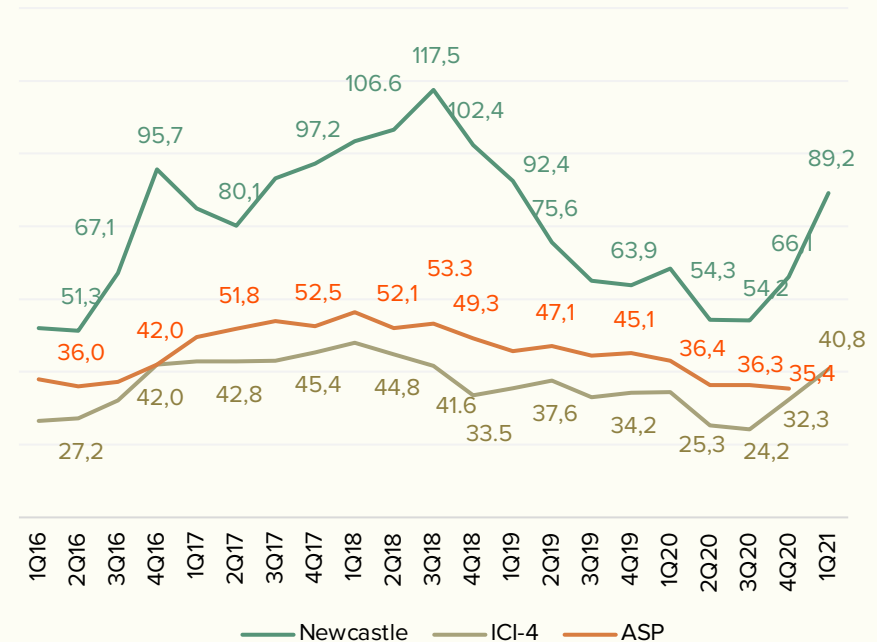
**Operational &
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COAL MARKET OUTLOOK 2021

Indonesia Coal Export Market Share



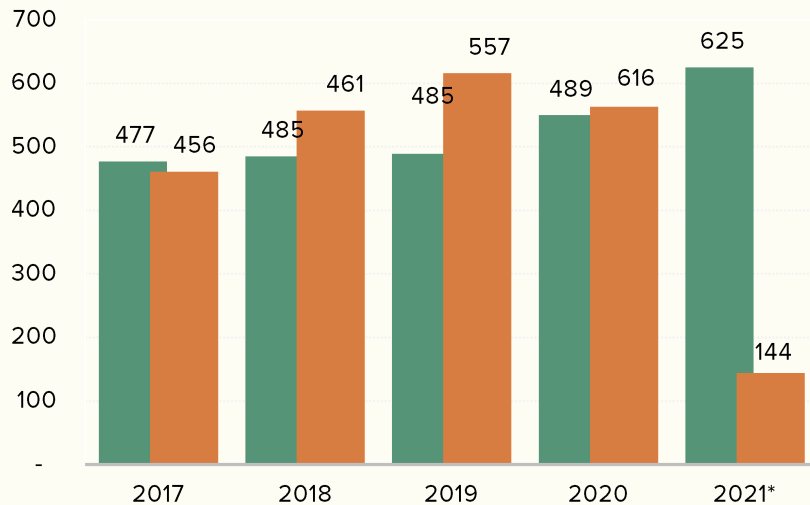
Newcastle, ICI-4 & ASP



- Coal price, including ICI-4, has started to recover as of October 2020
- Global coal demand recovery is also supported by COVID-19 vaccine availability in 2021
- Demand for thermal coal remains driven by China, India and Southeast Asia
- Thermal coal buyers in China have been looking for alternate sources in the wake of China banning Australian coal imports and China's policy on coal remains a key factor for price movement
- Tight seaborne supply is seen due to heavy rainfall in Kalimantan. After CNY, China's domestic coal price remains elevated, supported by limited production quotas at pits and stronger demand

COAL OUTLOOK 2021 – INDONESIA COAL PRODUCTION

Indonesia Coal Production

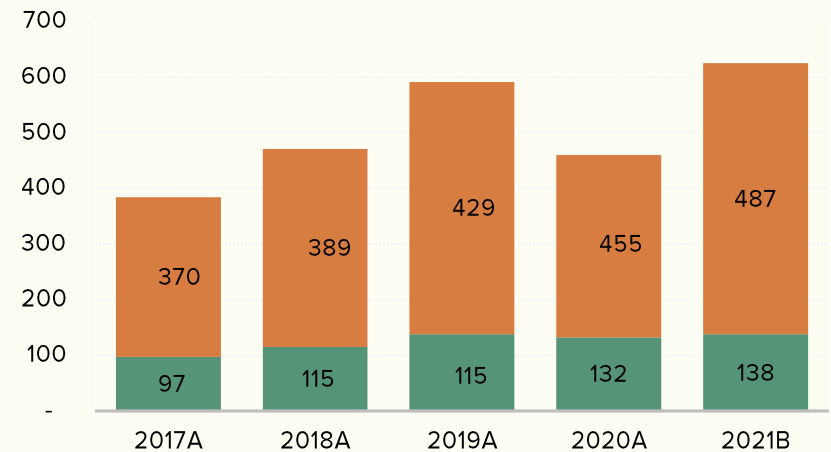


Sources: ICMA, MMR

■ Target ■ Realization

*Notes: Revised target 2021 & actual production 1Q2021

Indonesia Coal Export vs DMO



Sources: MMR

■ DMO ■ Export

DMO

(Domestic Market Obligation)

25%

Source: Keputusan Menteri ESDM – No. 78 K/30/MEM/2019

- Government expects coal production in 2021 to increase to 625MT, to capture stronger demand, as coal price has been relatively strong recently
- No significant changes on Domestic Market Obligation (DMO) with minimum allocation 25% from initial coal output plan
- Coal still plays as major contributor to domestic power generation in the long term

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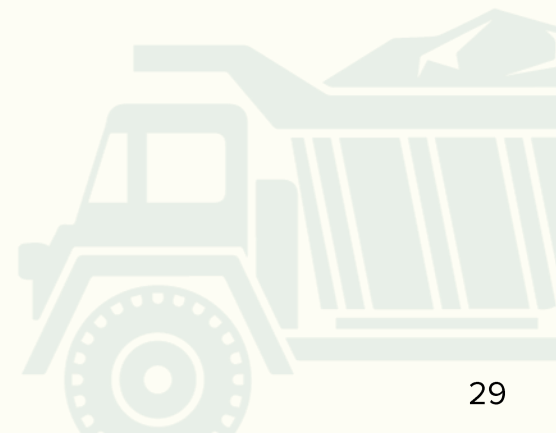
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RECENT DEVELOPMENTS IN 2021 (1/4)

Contract Mining

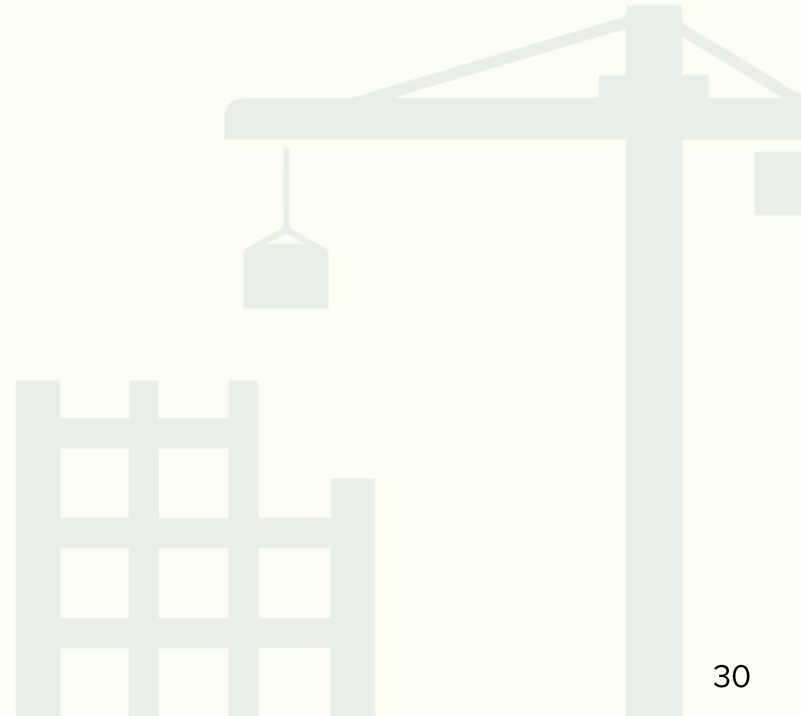
- On April 6, 2021, Petrosea through its subsidiary PT Karya Bhumi Lestari, signed a mining service agreement with PT Kartika Selabumi Mining. This agreement is valid until December 2027
-
- On February 5, 2021, Petrosea signed the term-sheet for the mining services contract with PT Jambi Prima Coal (PTJPC) for a 12 month period with a total contract value of Rp 800 million



RECENT DEVELOPMENTS IN 2021 (2/4)

Engineering, Procurement & Construction

- On January 21, 2021, the Company and PT Freeport Indonesia signed the agreement for portsite dual fuel power plant with a contract value of Rp 20.46 billion. This agreement is valid until July 2021



RECENT DEVELOPMENTS IN 2021 (3/4)

Logistics and Support For Oil & Gas Services

- On February 18, 2021, the Company, in a consortium with PT Mitra Intertrans Forwarding and PT DHL Global Forwarding Indonesia, executed an amendment for integrated freight forwarding services with BP Berau Ltd. for a 36 month period with a total contract value of Rp 176 billion
-
- On January 14, 2021, the Company and PT Saipem Indonesia agreed to extend the contract duration until December 2021



RECENT DEVELOPMENTS IN 2021 (4/4)

Financing

- On February 7, 2021, Petrosea repaid its bank loan from PT Bank HSBC Indonesia which amounted to US\$ 15 million



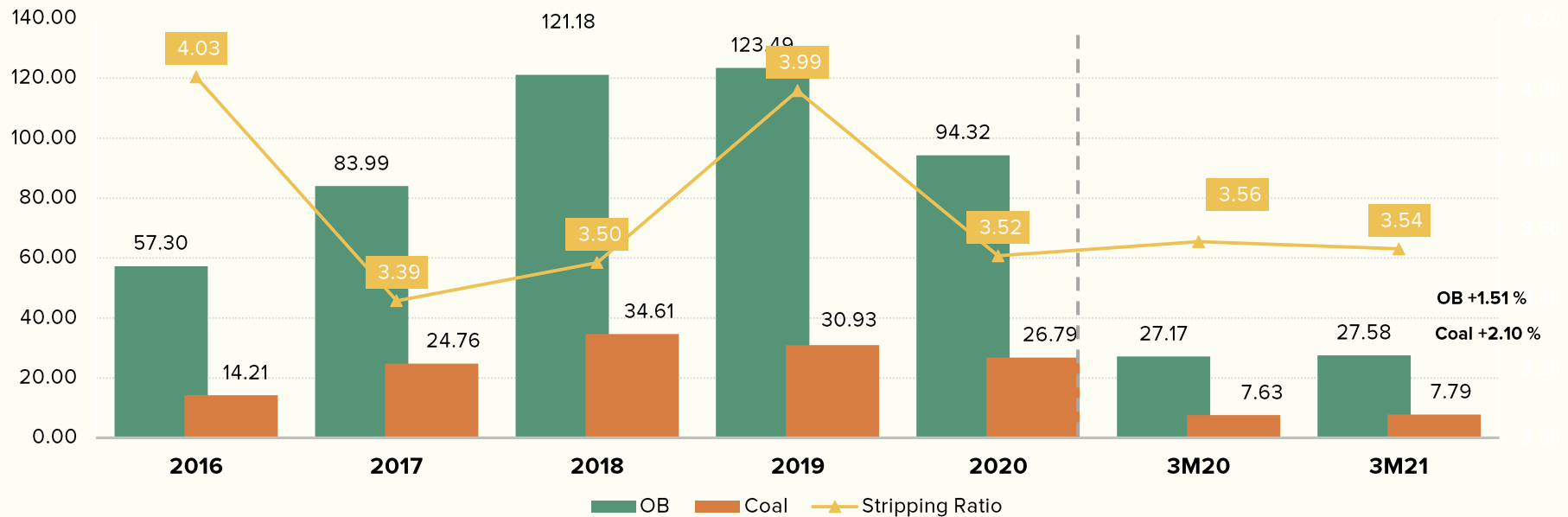
CONTRACT MINING OPERATIONAL VOLUME (1/2)

3M21 VS 3M20

OB 27.58 MBCM

Coal 7.79 MTON

The Company recorded an increased in overburden removal volume of 1.51% from 27.17 million BCM to 27.58 million BCM as well as an increased in coal production of 2.10% from 7.63 million tons to 7.79 million tons. This was achieved mainly drive from higher capacity at Contract Mining business line.



OPTIMIZING THROUGH DIGITALIZATION

Implementation of advanced analytics to optimize asset utilization and drive productivity



MAXIMIZING ASSET UTILIZATION

Deploy excess capacity to support the projects

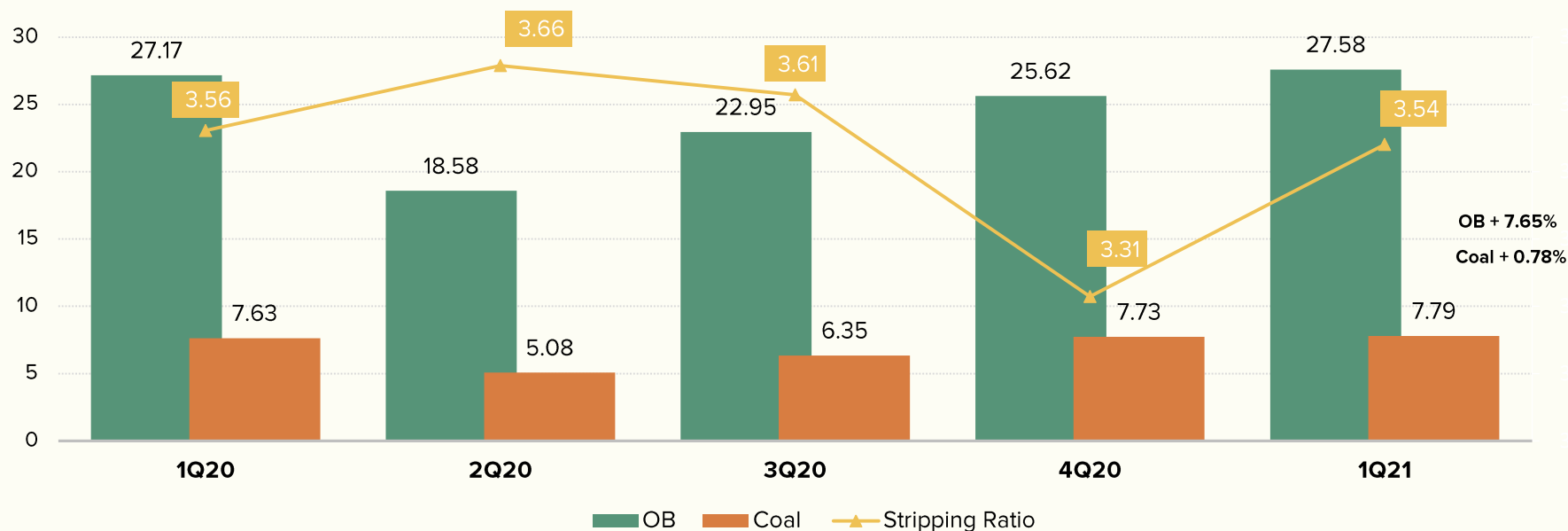


CONTRACT MINING OPERATIONAL VOLUME (2/2)

1Q21 VS 4Q20

OB	27.58 MBCM
Coal	7.79 MTON

The Company recorded a 7.65% overburden volume increase from 25.62 million BCM to 27.58 million BCM. Coal production increased by 0.78% from 7.73 million tons to 7.79 million tons *qoq* as a result of higher capacity at Contract Mining business line in 1Q2021.



MINERVA DASHBOARD



Centralized database with automated reporting and action driven visual reporting via the Minerva App

PREDICTIVE MAINTENANCE



Integration of advanced analytics using condition monitoring data into the equipment maintenance strategy

REAL TIME FUEL OPTIMIZATION



Identification of interventions to reduce fuel consumption

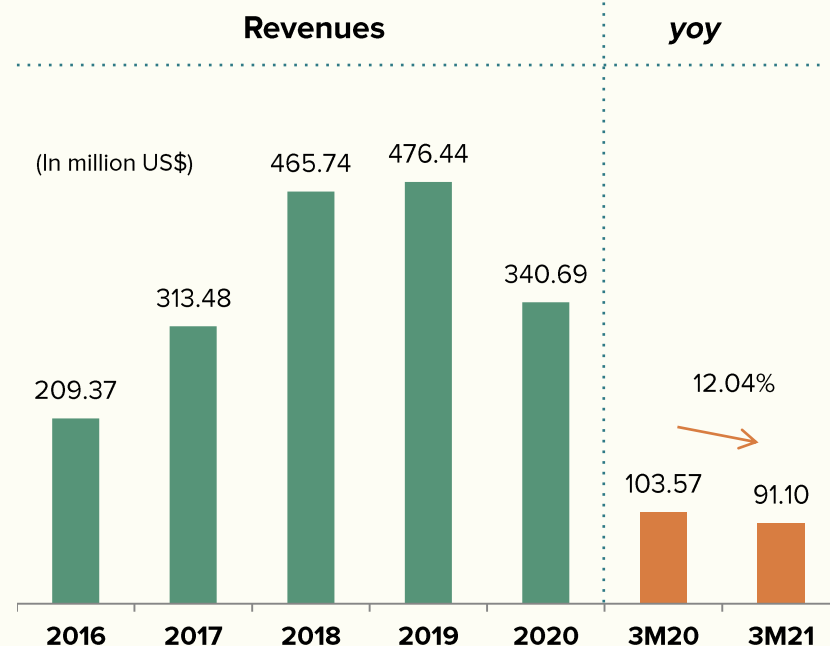
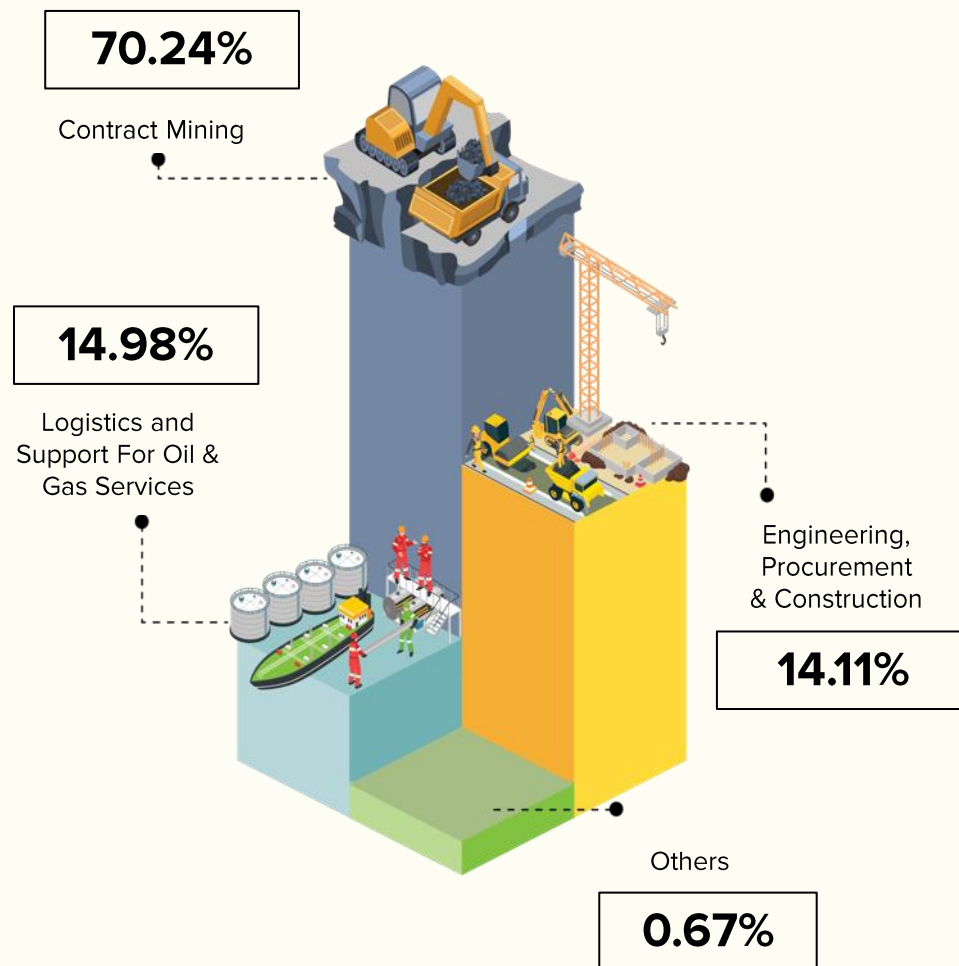
ADVANCED ANALYTICS



Multi-variable planning optimization with short interval management

FINANCIAL HIGHLIGHTS (1/4)

REVENUE CONTRIBUTION 3M21



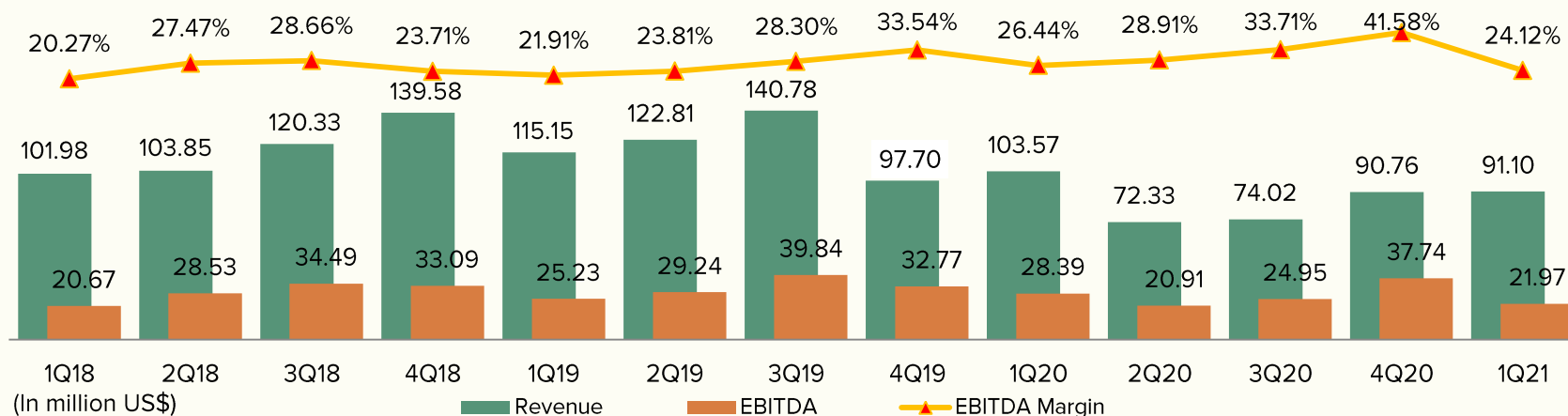
Revenue Per Business Line

Description (In million US\$)	Mar 20	Mar 21	%
Contract Mining	60.24	63.99	6.23%
Engineering, Procurement & Construction	23.25	12.85	(44.73%)
Logistics and Support For Oil & Gas Services	18.99	13.65	(28.12%)
Others	1.09	0.62	(43.12%)

FINANCIAL HIGHLIGHTS (2/4)

CONSOLIDATED STATEMENTS OF PROFIT & LOSS 3M21

Revenue & EBITDA



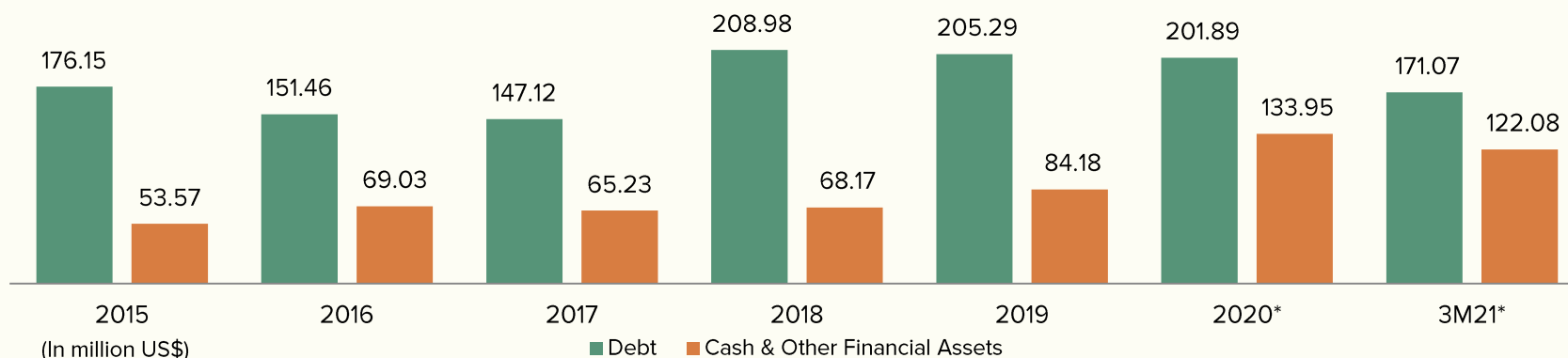
Description (US\$ Million)	Mar 20	Mar 21	yoy
Revenues	103.57	91.10	(12.04%)
Direct Costs	(84.31)	(77.73)	(7.80%)
Gross Profit	19.27	13.37	(30.62%)
Operating Profit	11.52	5.64	(51.04%)
Net Profit for the Year	4.36	3.85	(11.70%)
Profit Attributable – to Owners of Company	4.21	3.83	(9.03%)
Profit Attributable – to Non-controlling Interest	0.16	0.01	(93.75%)
Earning per Share	0.0042	0.0038	(9.52%)

Description	6M19	9M19	12M19	3M20	6M20	9M20	12M20	3M21
EBITDA (US\$ Million)	54.47	94.17	127.02	27.38	49.31	74.25	111.99	21.97
EBITDA Margin	22.89%	24.86%	26.67%	26.44%	28.03%	29.71%	32.87%	24.12%
Gross Profit Margin	12.04%	15.09%	17.03%	18.60%	18.12%	19.08%	21.97%	14.67%
Op. Profit Margin	7.21%	10.42%	11.99%	11.12%	10.11%	10.99%	14.00%	6.19%
Net Profit Margin	3.40%	5.44%	6.57%	4.21%	5.21%	5.27%	9.54%	4.22%
Return on Asset	4.29%	4.47%	5.68%	5.89%	6.17%	4.73%	6.14%	5.99%
Return on Equity	12.45%	12.74%	14.74%	15.45%	15.40%	11.14%	14.04%	13.06%

FINANCIAL HIGHLIGHTS (3/4)

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION 3M21

Debt and Cash & Other Financial Assets



*Including additional debt from PSAK 73

Financial Position

Description (US\$ Million)	Dec 20*	Mar 21*
Cash & Cash Equivalents	133.95	81.03
Other Financial Assets	0.46	41.05
Total Current Assets	222.01	215.84
Total Noncurrent Assets	307.67	298.76
Total Assets	529.69	514.61
Total Current Liabilities	135.58	131.55
Total Noncurrent Liabilities	162.67	147.16
Total Liabilities	298.25	278.71
Total Equity	231.44	235.89
Total Liabilities & Equity	529.69	514.61

Financial Ratio

Description	Dec 20	Mar 21
Current Ratio (X)	1.64	1.64
Debt to Equity Ratio (X)	0.87	0.73
Fixed Assets Turnover Ratio(X)	1.19	1.35
Total Assets Turnover Ratio (X)	0.64	0.72
Net Gearing Ratio (X)	0.29	0.38

*Including PSAK 73 implementation

FINANCIAL HIGHLIGHTS (4/4)

CONSOLIDATED STATEMENTS OF CASH FLOWS 3M21

Operating Activities

Description (US\$ Million)	Mar 20	Mar 21
Cash received from customers	117.61	55.56
Cash paid to suppliers	(49.46)	(32.50)
Cash paid to employees	(36.47)	(34.35)
Cash generated from operations	31.69	(11.28)
Receipt of tax refunds	0.00	0.00
Interest received	0.10	0.08
Payment of interest and finance charges	(3.66)	(3.19)
Payment of income taxes and other taxes	(1.92)	(1.41)
Net Cash Provided by Operating Activities	26.21	(15.80)

Investment Activities

Description (US\$ Million)	Mar 20	Mar 21
Acquisition of property, plant, and equipment	(15.05)	(7.85)
Acquisition of intangible assets	(0.07)	(0.26)
Withdrawal of other financial assets	10.09	0.00
Net Cash Provided by Investing Activities	(5.03)	(8.12)

Financing Activities

Description (US\$ Million)	Mar 20	Mar 21
Payment of bank loans	0.00	(15.00)
Payment long term loan (third parties)	(13.23)	(10.21)
Payment of lease liabilities	(9.89)	(3.79)
Proceeds from sale and lease back	13.05	0.00
Net Cash Provided by Financing Activities	(10.07)	(29.00)
Net Increase (Decrease) in Cash & Cash Equivalents	11.11	(52.92)
Cash & Cash Equivalents at Beginning of Period	84.18	133.95
Cash & Cash Equivalents at End of Period	95.29	81.03

ACQUISITIONS OF PROPERTY, PLANT & EQUIPMENT

REALIZED 3M21

9.8%

from US\$ 80.3 million 2021 budget



Additional

30.6% CAPEX utilized for additional fleets to support capacity expansion



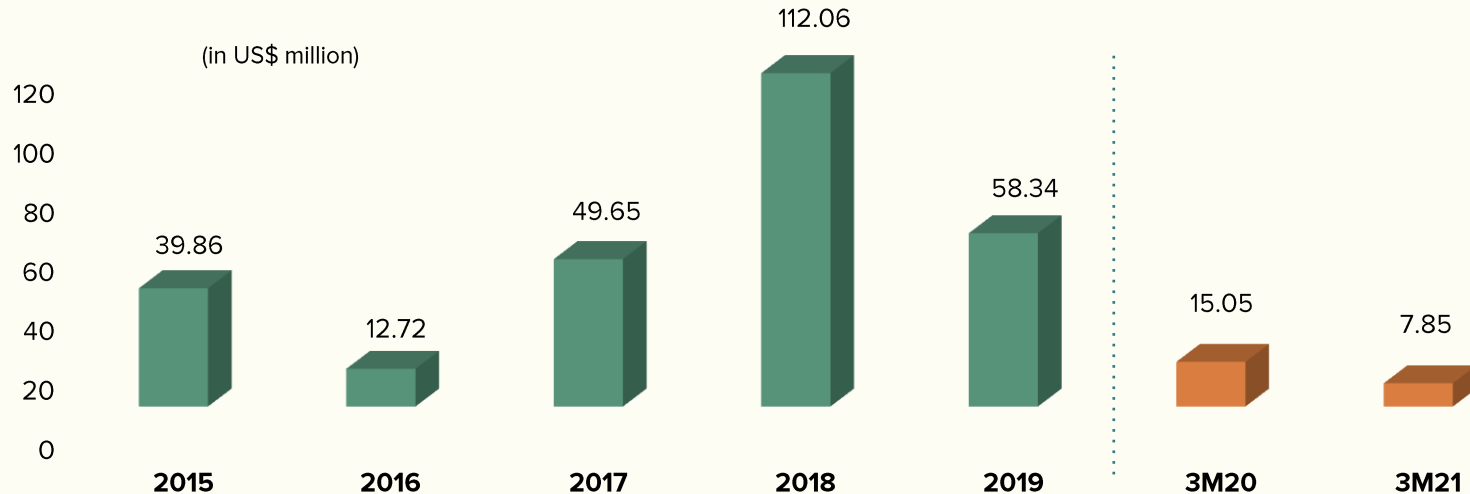
Replacement

No replacement



Component

69.4% CAPEX utilized to purchase components to maintain unit condition & productivity



EFFECTIVE CAPEX MANAGEMENT



Capital goods investment to support expansion and maintain fleet condition

DELIVERING SUSTAINABLE OPERATIONS

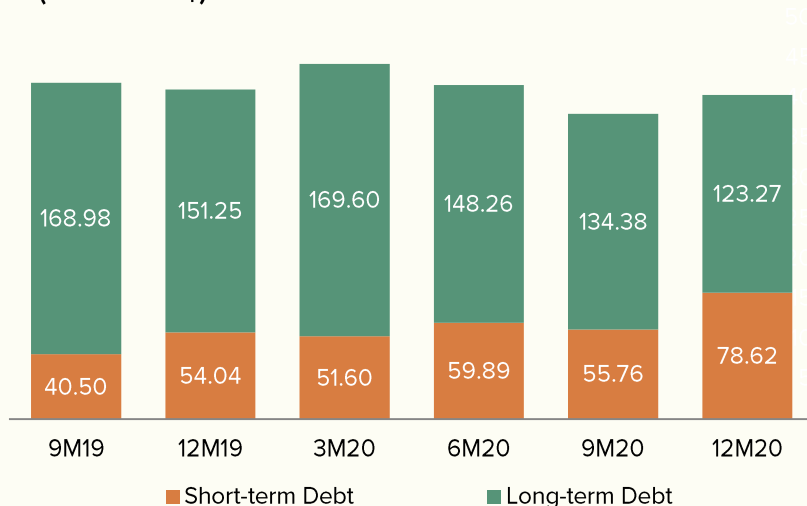


Achieving sustainability goals by leveraging technology

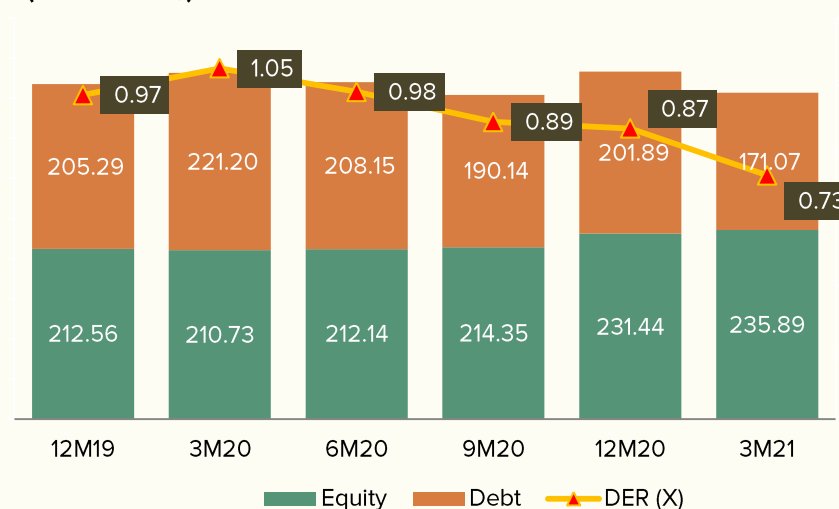
CAPITAL STRUCTURE

3M21

(In million US\$)



(In million US\$)



Prudent Capital Structure

01 Financial Management

Ongoing process of formulating, implementing and monitoring the strategies to achieve financial objectives

02 Healthy Balance Sheet

Low debt to equity ratio of 0.73x



**OVERBURDEN
REMOVAL**

118
Million BCM



**COAL
PRODUCTION**

31
Million Tons



**CAPITAL
EXPENDITURE**

US\$ 80.3
Million



21 May 1990 – 21 May 2020

In 1990, Petrosea reached a historical milestone by becoming the first engineering & construction company in Indonesia to be listed on the Indonesian Stock Exchange (IDX:PTRO).

This year, Petrosea celebrates its 30th anniversary as a public listed company, in which we continue our commitment to apply the principles of good corporate governance in order to ensure that Petrosea remains an accountable, independent and transparent company for all our stakeholders.

Thank You



Member of Indika Energy Group

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