

TABLE OF CONTENTS



Highlights Recent Developm
About Petrosea
Overview
Business Lines
3D Strategy
GCG
Financial Perform
Financial Highligh
Acquisitions of Pro
Capital Structure
Operational Perfo
Operational Map 8
Contract Mining C
Coal Sector Upda
Commodity Marke

Highlights	3
Recent Developments In 12M22	4
About Petrosea	
Overview	6
Business Lines	10
3D Strategy	14
GCG	16
Financial Performance	
Financial Highlights	20
Acquisitions of Property, Plant & Equipment	24
Capital Structure	25
Operational Performance	
Operational Map & Major Clients	27
Contract Mining Operational Volume	28
Coal Sector Updates	
Commodity Market Outlook 2023	41

HIGHLIGHTS



- The Company successfully managed to achieve all its predetermined targets by recording a US\$ 40.92 million profit attributable to owners of the company at the end of 2022, which increased by 21.39% compared to US\$ 33.71 million recorded in the previous year. Meanwhile, the Company's total revenue reached US\$ 476.32 million (+14.57% yoy) on the back of higher operational activities in the EPC business line which increased by 35.15% and Contract Mining business line which increased by 13.75%
- In 2022, the Company received various recognitions related to GCG, including "Best Responsibility of the Board" and "Top 50 Mid Capitalization Public Listed Company" at the 13th IICD Corporate Governance Award 2022, "Corporate Emission Transparency 2022" from BeritaSatu Media Holdings, Majalah Investor & BGK Foundation, "Bisnis Indonesia Awards 2022" for the oil, gas & coal support category from Bisnis Indonesia Group, "Management B Level" at the ESG Disclosure Awards 2022 held by BGK Foundation and Majalah Investor, as well as "Best Corporate Secretary" for the oil & gas and coal equipment & services from The Iconomics. Furthermore, the Company also received awards for "Best in Future of Operations" and "Special Award for Sustainability" at the IDC Future Enterprise Awards Indonesia 2022 as well as "Special Award for Sustainability" at the IDC Future Enterprise Awards Asia Pacific 2022

RECENT DEVELOPMENTS IN 4Q22



Contract Mining

- On 14 December 2022, the Company and PT Kideco Jaya Agung signed the amendment to the coal production and overburden removal contract regarding the 2023 production volume target
- On 7 October 2022, the Company and PT GAG Nickel (GAG) signed a mining digitalization consulting services agreement with a contract value of Rp 549.60 million for a 3-month period. The services have ended and there was no extension related to this contract

Engineering, Procurement & Construction

• On 7 October 2022, the Company and PT Masmindo Dwi Area signed an early works contract for EPC services with a contract value of US\$ 6.04 million and contract duration until 31 August 2025

Logistics and Support for Oil & Gas Services

 On 28 December 2022, the Company executed an amendment to a loading unloading & storage services contract at POSB Sorong with CSTS Joint Operation for a 7-month period with a contract value of Rp 786 million and contract duration until 31 July 2023

CONTENTS





OVERVIEW





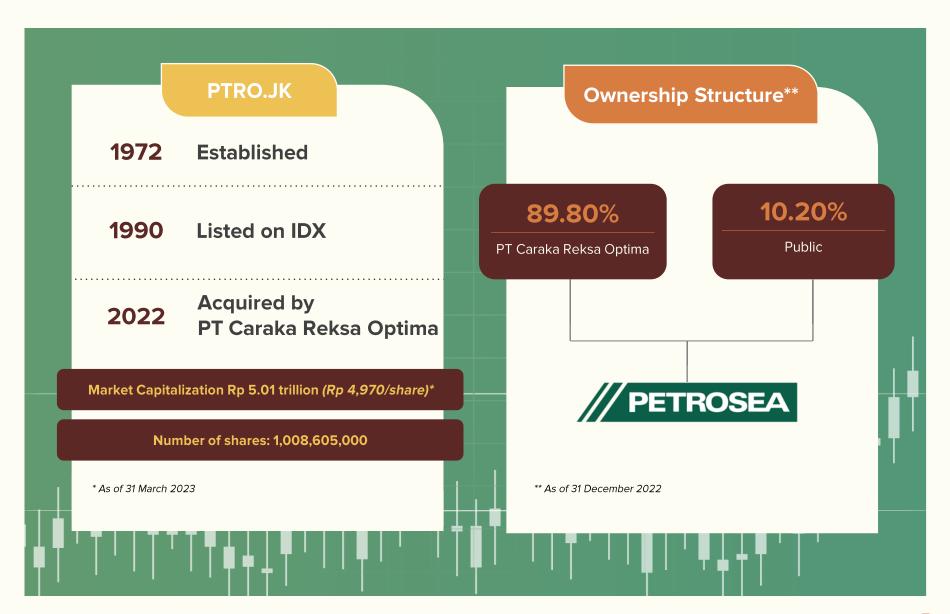
PTRO

PT Petrosea Tbk is a multi-disciplinary mining, infrastructure and oil & gas services company with a track record of achievement in Indonesia since 1972

We offer a competitive advantage through our ability to provide complete pit-to-port mining solutions, integrated engineering, procurement and construction capabilities as well as logistic support, whilst demonstrating absolute commitment to safety, health & environment, quality management and business integrity

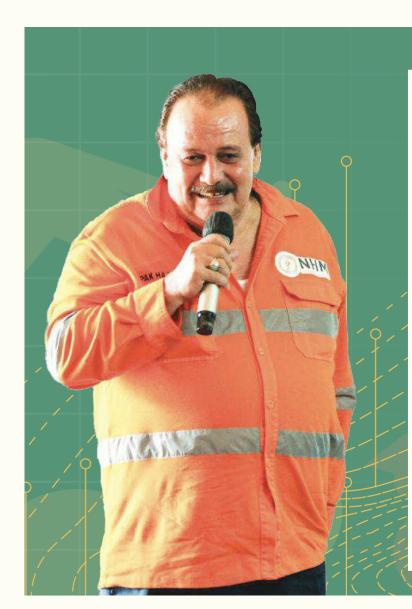
OWNERSHIP STRUCTURE





MAIN SHAREHOLDER





Haji Romo Nitiyudo Wachjo

President Commissioner

Indonesian citizen, 68 years old, was appointed as President Commissioner during the Extraordinary General Meeting of Shareholders on 2 September 2022

He is the actual owner of the majority shares in one of the largest gold mines in Indonesia, PT Nusa Halmahera Minerals and PT Caraka Reksa Optima which is the majority shareholder of PT Petrosea Tbk. Currently, he also serves as President Director of PT Nusa Halmahera Minerals (since 2020 until now), Commissioner of PT Indotan Halmahera Bangkit (since 2019 until now), as well as Commissioner of PT Indotan Sumbawa Bangkit (since 2012 until now)

Previously, he served as Commissioner of PT Indotan Sumbawa Barat (2014-2018) and President Director of PT Ilthabi Bara Utama (2008-2012)

Board of Directors

MANAGEMENT





Haji Romo Nitiyudo Wachjo President Commissioner



Djauhar Maulidi S.E., M.B.A. Commissioner



Prof. Ginandjar KartasasmitaCommissioner



Jenderal Pol (Purn.)

Drs. Sutanto

Commissioner



Hasnul Suhaimi Independent Commissioner



Osman Sitorus Independent Commissioner



Setia Untung Arimuladi S.H., M.Hum. Independent Commissioner



Prof. Dr. Supandi S.H., M.Hum. Independent Commissioner



Romi Novan Indrawan President Director



Rafael Nitiyudo Vice President Director



Aldi Rakhmatillah Director



Pankaj Motilal Director



Ruddy Santoso Director

BUSINESS LINES (1/3)



CONTRACT MINING

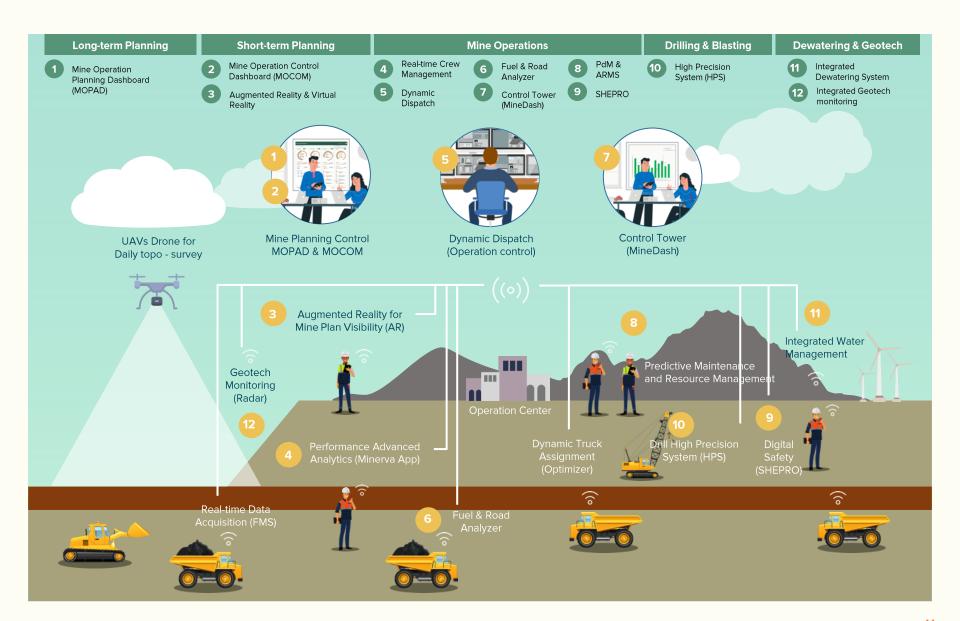
Petrosea offers a wide range of project services from pit-to-port, including:

- Open pit contract mining services
- Civil and infrastructure construction, including roads, tailing dams, and site facilities
- Mining project management services, including equipment and operators from mine owners as well as subcontractors
- Technical and feasibility study consulting services
- Mine planning and optimization services
- Minerva digital platform solution that can be applied in mining operations



END-TO-END MINE OPERATION CAPABILITY





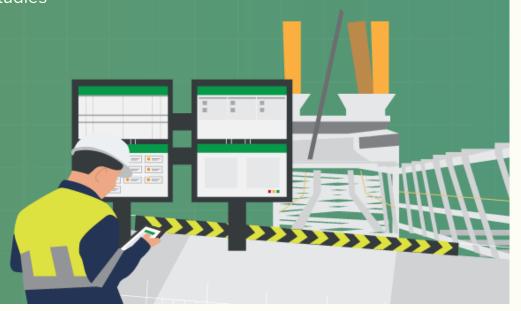
BUSINESS LINES (2/3)



ENGINEERING, PROCUREMENT& CONSTRUCTION

Petrosea provides the full range of engineering, procurement, construction and operations services, including:

- Technical due diligence
- Conceptual to full bankable feasibility studies
- Front end engineering design
- Detail engineering design
- Project management
- Plant and equipment hire
- Procurement and logistics
- Operation and maintenance services
- Construction
- Commissioning



BUSINESS LINES (3/3)



LOGISTICS AND SUPPORT FOR OIL & GAS SERVICES

Logistics & Support Services

- Bonded Logistics Center (PLB)
- Logistics & freight forwarding services

Supply Base Management

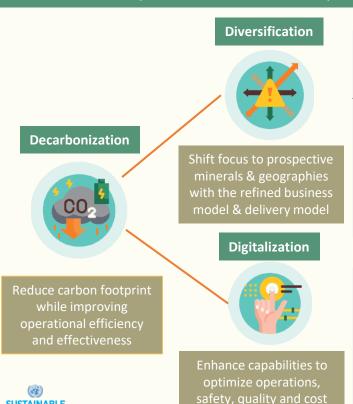
- Quayside operations
- Transportation and port management
- Other services such as manifestation, handling material parts, shipping agents, waste management, bulk management, tracking goods, inspection, certification, and providing technology services



OUR STRATEGY



Petrosea launched its 3D strategy, which is Diversification, Digitalization & Decarbonization, as the Company's enabler and key pillar to continue to develop our value proposition to our clients, investors and stakeholders



Shift focus to more prospective minerals & geographies with the required business model & delivery model

Diversification



Nickel



Gold & Copper



(Bauxite)



Services

EPC to support energy transition Hydropower Reservoir Construction



3d Printing & Rebuild Center

Optimize the operation with quality, cost predictability, and schedule control







>15% **Reduction in costs**

>20% Increase in production

Reduce carbon footprint significantly while improving operation efficiency and effectiveness



Biodiesel Usage



predictability

Implement Water Treatment Plant Program



Mangroves Planted



Establishment Waste reutilization program

MILESTONES



1972

Incorporated in Jakarta Indonesia as PT Petrosea International Indonesia



2019

Petrosea became the only mining company and only Indonesian owned company to be selected by the World Economic Forum into the Global Lighthouse Network

WØRLD ECONOMIC FORUM

2020

Selected by Forbes Indonesia as a top 50 Indonesian company out of more than 700 public companies listed on the IDX and selected as winner of the IDC DX Awards from 1,200 high-quality entities due to its digital transformation initiative





1984

Acquired by Clough Limited, Australia



2018

Petrosea acquired PT Kuala Pelabuhan Indonesia and released its shares in PT Santan Batubara





2021

Petrosea awarded Disclosure Commitment Rating CCC



1990

Listed on the Jakarta and Surabaya Stock Exchanges (now Indonesia Stock Exchange) as PTRO, with the Company name changed to PT Petrosea Tbk

2017

sian region



Indonesia Stock Exchange

POSB

2009

Acquired by PT Indika Energy Tbk from Clough Limited



2015

Petrosea through one of its subsidiaries PT POSB Infrastructure Indonesia acquired 51.25% stake in PT Mahaka Industri Perdana

Petrosea was recognized at the IICD 13th Corporate

Governance Award 2022, ESG Disclosure Awards

and Indonesia Corporate Secretary Awards 2022

2022, IDC Future Enterprise Awards 2022, ISEA 2022



2022

Officially inaugurated Petrosea

Offshore Supply Base (POSB)

Sorong to provide support and

sector in the eastern Indone-

services for the oil & gas

Acquired by PT Caraka Reksa Optima from PT Indika Energy Tbk















CORPORATE GOVERNANCE



Petrosea is committed to adhering to the sound principles of Good Corporate Governance (GCG) and has adopted corporate governance practices to ensure the effective functioning of our Management and all supporting elements as a public listed company. By applying the principles of GCG, we ensure that Petrosea is an accountable, independent and transparent company for all of our stakeholders



- PT Petrosea Tbk (PTRO) was presented with the "Best Responsibility of the Board" award and selected in the category of "Top 50 Mid Capitalization Public Listed Company" during the 13th IICD Corporate Governance Award 2022 event which was held on Friday, 27 May 2022 at the Ballroom Financial Hall, Jakarta with the theme of Sustainability Governance For Long-Term Value Creation
- The award is given by the Indonesian Institute for Corporate Directorship (IICD) due to the implementation of good corporate governance through the principles of disclosure and transparency conducted consistently and continuously by the company
- At this event, IICD presented awards to companies that have implemented good corporate governance practices in the previous year and were not involved in serious cases that contradicted GCG principles
- Based on IICD Assessment updated, PTRO's ACGS score overall is 82.54, above the average total score of Big Cap 100 of 75.76. Meanwhile, in the previous IICD Assessment, PTRO's ACGS score was 69.29. The total score derived by PTRO was above to Mid Cap 100 score (62.97). However, its achievement was below the average Big Cap 100 score of 72



PETROSEA AWARDS 2022 (1/2)





2022 Corporate Emission Transparency



PROPER Daerah (PROPERDA)



Best Responsibility of the Board 13th IICD Corporate Governance Award 2022



Top 50 Mid Capitalization Public Listed Company 13th IICD Corporate Governance Award 2022



Bisnis Indonesia Awards 2022





Best in Future of Operations & Special Award for Sustainability IDC Future Enterprise Awards Indonesia 2022

PETROSEA AWARDS 2022 (2/2)





Asia Pacific 2022







THE 4" ABSAN CHANT EXCELLENCE AMARD

PErvices Mr. Processed bits

Fit formats the second results

of formats indicated amaranes

at the second results

of formats in only in discuss

Water Second

W



Special Award for Sustainability
IDC Future Enterprise Awards
Indonesia Sa

Indonesia Safety Excellence Award (ISEA) 2022

ASEAN-OSHNET Excellence Award

Proper Nasional (Propernas) for Environmental Management



Indonesian Sustainable Development Goals Award (ISDA) 2022



Management B level ESG Disclosure Awards 2022



Corporate Secretary Awards 2022

CONTENTS

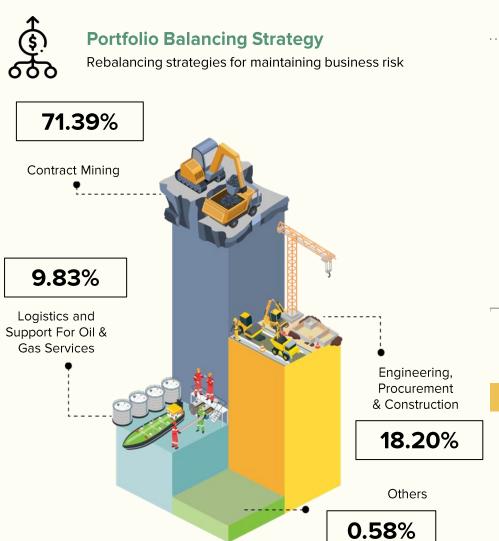


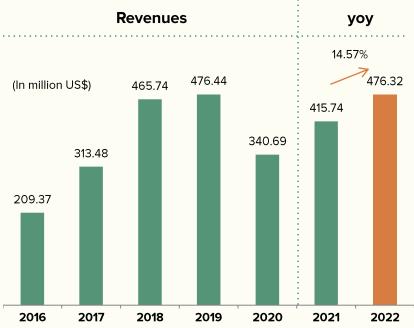


FINANCIAL HIGHLIGHTS (1/4)



REVENUE CONTRIBUTION 12M22





Revenue Per Business Line

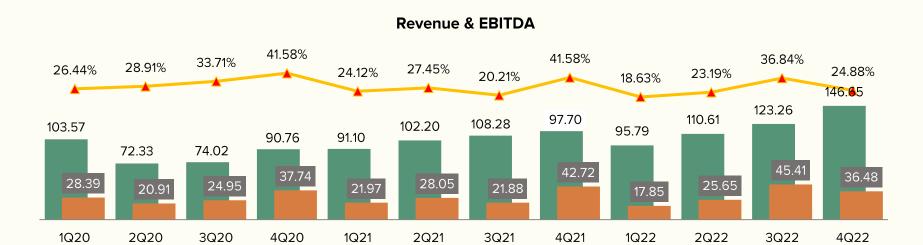
Description (In million US\$)	Dec 21	Dec 22	%
Contract Mining	298.93	340.04	13.75%
Engineering, Procurement & Construction	64.16	86.71	35.15%
Logistics and Support For Oil & Gas Services	50.25	46.84	-6.79%
Others	2.40	2.73	13.75%

FINANCIAL HIGHLIGHTS (2/4)



CONSOLIDATED STATEMENTS OF PROFIT & LOSS 12M22

Revenue



EBITDA

Description (US\$ Million)	Dec 21	Dec 22	yoy
Revenues	415.74	476.32	14.57%
Direct Costs	(341.18)	-380.82	11.62%
Gross Profit	74.56	95.49	28.07%
Operating Profit	44.76	60.93	36.13%
Net Profit for the Year	33.95	41.17	21.27%
Profit Attributable – to Owners of Company	33.71	40.92	21.39%
Profit Attributable – to Non-controlling Interest	0.24	0.24	0.00%
Earning per Share	0.0340	0.0413	21.47%

(In million US\$)

Description	3M21	6M21	9M21	12M21	3M22	6M22	9M22	12M22
EBITDA (US\$ Million)	21.97	50.02	71.91	114.63	17.85	43.50	88.91	125.39
EBITDA Margin	24.12%	25.88%	23.84%	27.57%	18.63%	21.08%	26.97%	26.32%
Gross Profit Margin	14.67%	15.54%	14.44%	17.93%	12.53%	14.64%	20.29%	20.05%
Op. Profit Margin	6.19%	7.70%	6.79%	10.77%	4.55%	7.01%	12.88%	12.79%
Net Profit Margin	4.22%	6.15%	4.82%	8.17%	2.25%	5.22%	9.34%	8.64%
Return on Asset	5.99%	6.67%	6.44%	6.37%	6.01%	5.81%	8.84%	6.90%
Return on Equity	13.06%	14.48%	14.20%	13.05%	12.26%	12.12%	17.40%	13.81%



Maximizing Shareholder Value

EBITDA Margin

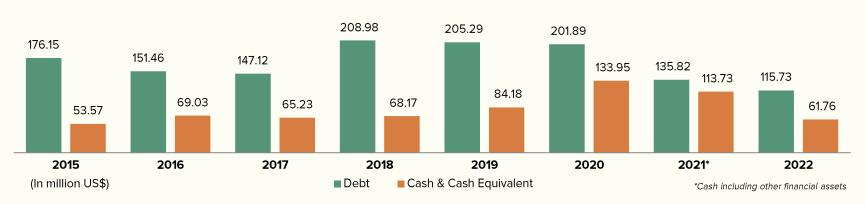
Leveraging our diversification strategy to remain agile and adaptable in an ever-evolving world

FINANCIAL HIGHLIGHTS (3/4)



CONSOLIDATED STATEMENTS OF FINANCIAL POSITION 12M22

Debt and Cash & Cash Equivalents



Financial Position

Description (US\$ Million)	Dec 21	Dec 22
Cash & Cash Equivalents	89.33	61.76
Other Financial Assets	24.40	0.36
Total Current Assets	231.80	257.65
Total Noncurrent Assets	300.94	338.77
Total Assets	532.74	596.42
Total Current Liabilities	167.38	221.92
Total Noncurrent Liabilities	105.13	76.51
Total Liabilities	272.51	298.43
Total Equity	260.22	297.99
Total Liabilities & Equity	532.74	596.42

Financial Ratio

Description	Dec 21	Dec 22
Current Ratio (X)	1.38	1.16
Debt to Equity Ratio (X)	0.52	0.39
Fixed Assets Turnover Ratio(X)	1.55	1.50
Total Assets Turnover Ratio (X)	0.78	0.80
Net Gearing Ratio (X)	0.18	0.18

^{*} Audited consolidated financial statements



Strong Financial Performance

Robust balance sheet & liquidity

FINANCIAL HIGHLIGHTS (4/4)



CONSOLIDATED STATEMENTS OF CASH FLOWS 12M22

Operating Activities

Description (US\$ Million)	Dec 21	Dec 22
Cash received from customers	401.34	453.90
Cash paid to suppliers	(169.15)	(203.40)
Cash paid to employees	(112.91)	(132.11)
Cash generated from operations	119.29	118.39
Receipt of tax refunds	-	3.13
Interest received	2.24	1.02
Payment of income taxes and other taxes	(6.81)	(18.73)
Payment of interest and finance charges	(5.08)	(6.56)
Net Cash Provided by Operating Activities	109.64	97.25

Financing Activities

Description (US\$ Million)	Dec 21	Dec 22
Proceeds from bank loans	-	107.00
Proceeds from long term loan (third parties)	8.76	-
Payment long term loan (third parties)	(43.16)	(58.88)
Payment of bank loans	(20.00)	(62.00)
Payment of lease liabilities	(14.38)	(18.84)
Payment of dividends by the company	(7.88)	-
Payment of dividends by the subsidiaries	(0.23)	(0.19)
Net Cash Provided by Financing Activities	(76.89)	(32.91)

Investment Activities

Description (US\$ Million)	Dec 21	Dec 22
Long-term receivables provided - third party	-	(54.97)
Acquisition of property, plant, and equipment	(42.05)	(54.50)
Acquisition of intangible assets	(11.60)	(5.12)
Proceeds from sale investment of subsidiaries	-	(0.57)
Proceeds from sale property, plant and equipment	0.03	0.63
Withdrawal (placement) in other financial assets	(23.94)	24.00
Net Cash Provided by Investing Activities	(52.45)	(18.90)



Maintain Cash Flow Generation

Solid cash flow & effective capital management

ACQUISITIONS OF PROPERTY, PLANT & EQUIPMENT



REALIZED 12M22

67.9%

from US\$ 80.3 million 2022 budget or US\$ 54.5 million realized



Additional / Replacement

56.8% CAPEX utilized for PSF development rebuild facility & additional capacity for business development in coal & mineral projects



Component

43.2% for maintain unit conditions & productivity



EFFECTIVE CAPEX MANAGEMENT



Executing clearly-defined strategies that focus on mining projects

DELIVERING SUSTAINABLE OPERATIONS

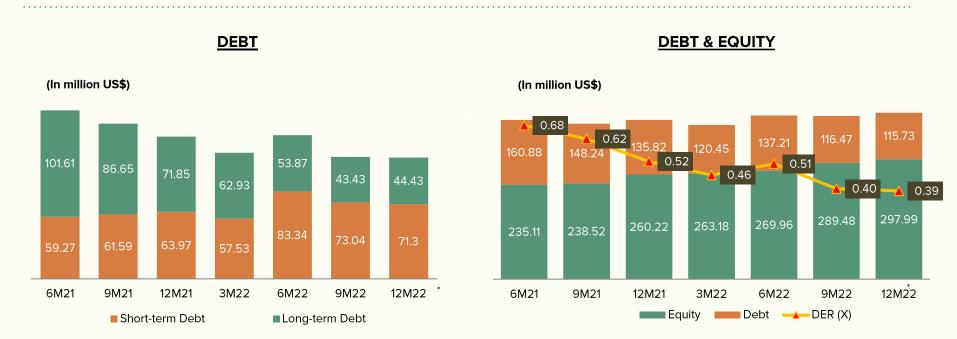


Enhanced effective capital spending by leveraging our predictive maintenance digital solution to maintain productivity

CAPITAL STRUCTURE



12M22



Effective Liability Management

O1Financial Management

Solid capital & risk management profile

02 Financial Covenant

Advanced financial management for future long-term organic growth

CONTENTS





OPERATIONAL MAP & MAJOR CLIENTS





Current Clients

CONTRACT MINING

2028 Kideco Jaya Agung Kartika Sela Bumi 2027 Mekko Metal Mining 2026 2025 Central Cipta Murdaya Santana Rekso Nidhana 2026 Cipta Djaya Selaras Mining 2026 6 Indo Bara Pratama 2027 7

8	Freeport Indonesia	2026
9	Flour-Petrosea JO	2024
10	Masmindo Dwi Area	2025
11	Manyar Maju Refinery	2023

ENGINEERING, PROCUREMENT & CONSTRUCTION

LOGISTICS AND SUPPORT FOR OIL & GAS SERVICES

CSTS Joint Operation, Saipem 12 On Indonesia, BP Berau Ltd and Going Ensco Sarida Offshore

























12M22 VS 12M21

ОВ	124.07 MBCM
Coal	19.23 MTON

The Company recorded total overburden volume of 124.07 million BCM (+2.85% yoy) and coal production of 19.23 million ton (-39.47% yoy) reported during this year



PETROSEA AS A GLOBAL LIGHTHOUSE COMPANY

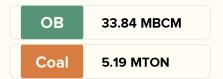


In 2019, Petrosea was selected by the World Economic Forum as the only mining company and the only Indonesian owned company to join the Global Lighthouse Network due to our success in implementing Industry 4.0 technologies to drive the Company's financial and operational performance.

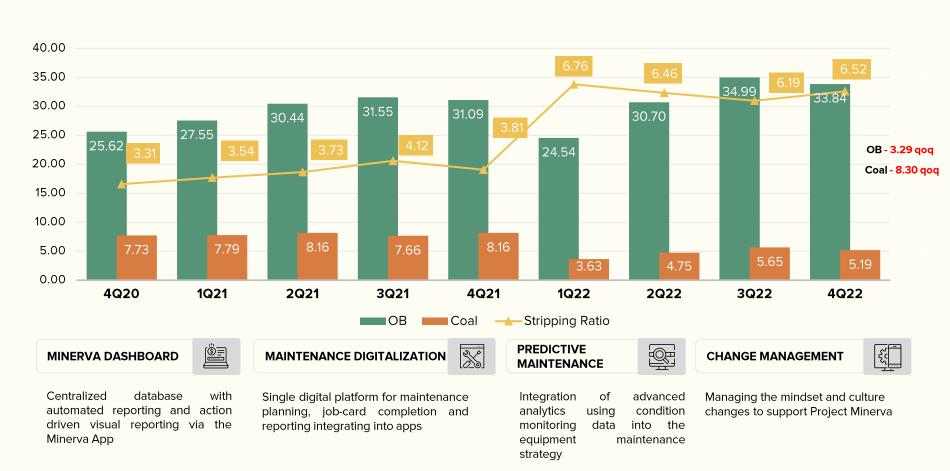


CONTRACT MINING OPERATIONAL VOLUME (2/2)

4Q22 VS 3Q22



The Company recorded higher overburden volume (-3.29% qoq) and coal production (-8.30% qoq) compared to the 3Q22





SEVERAL PROJECTS





NHM Mining Services, Tailing Management & Plant Maintenance PT Nusa Halmahera Minerals & PT Santana Rekso Nindhana North Halmahera, North Maluku



Petrosea signed this agreement for mining services, tailing management, as well as management and maintenance of process plant with PT Santana Rekso Nindhana and PT Nusa Halmahera Minerals (NHM) at the North Gosowong gold mine as a realization of the Company's diversification strategy into the gold mining sector





CDSM Nickel Mining Services PT Cipta Djaya Selaras Mining

North Konawe, Southeast Sulawesi



Petrosea signed this agreement to provide pit-to-port nickel ore mining services, as well as mining infrastructure and services as a manifestation of the Company's business expansion and diversification strategy into the nickel mining sector



Mekko Bauxite Mining Services

PT Mekko Metal Mining

Landak, West Kalimantan



As the main contractor, Petrosea's scope of work is to provide project management and mining services, as well as EPCM services which includes the development of mining infrastructure





KJA Mining Services PT Kideco Jaya Agung Paser, East Kalimantan



Petrosea first began this project in 2011 to provide open pit mining services, including overburden removal and coal production, as well as civil and infrastructure construction services



IBP Project Management & Mine Services PT Indo Bara Pratama

Kutai Kartanegara, East Kalimantan



Petrosea entered into this mining services agreement together with its wholly owned subsidiary PT Karya Bhumi Lestari to provide project management, mining operations, mine planning, as well as civil and construction services, while also implementing its Minerva Digital Platform for operational excellence





CCM Mining & Equipment Rental Services PT Central Cipta Murdaya Nurukan North Kalimantan

Nunukan, North Kalimantan



Petrosea entered into this mining services agreement together with its wholly owned subsidiary PT Karya Bhumi Lestari to provide project management, open pit mining services, which includes overburden removal and coal production as well as equipment rental services





KSM Project Management & Mine Services

PT Kartika Selabumi Mining

Kutai Kartanegara, East Kalimantan



Petrosea entered into this mining services agreement together with its wholly owned subsidiary PT Karya Bhumi Lestari to provide project management, mining operations and contractor services





Freeport Levee Construction & Stockpile Project PT Freeport Indonesia

Timika, Central Papua



This construction services agreement was first awarded to Petrosea in 2015 with the scope of work to construct the east and west levee, excavate borrow materials from designated borrow areas, as well as transport and stockpile the materials along the levee alignments. This long-term project has been integral in building relations between both companies and helped Petrosea to secure further opportunities with Freeport on other projects throughout Indonesia



Freeport GBC Pre-Crusher (SAG3) Construction Services PT Freeport Indonesia

Tembagapura, Central Papua



Through the Fluor Petrosea Joint Operations (FPJO), our scope of work includes the installation of a new Semi-Autogenous Grinding (SAG) mill to support the optimization of the Grasberg Block Cave (GBC) underground mine, with the FPJO team managing the planning, scheduling and sequencing of work, the efficient use of methods, techniques, tools and equipment, as well as a qualified workforce to execute the work

CONTENTS

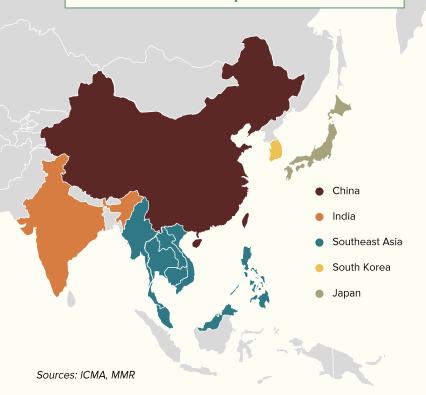




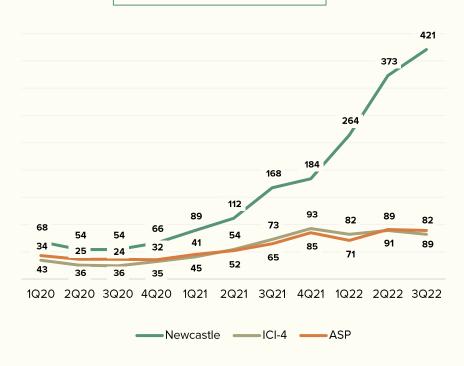
COMMODITY MARKET OUTLOOK 2023



Indonesia Coal Export Market Share



Newcastle, ICI-4 & ASP



Sources: S&P Global Platts, ACI

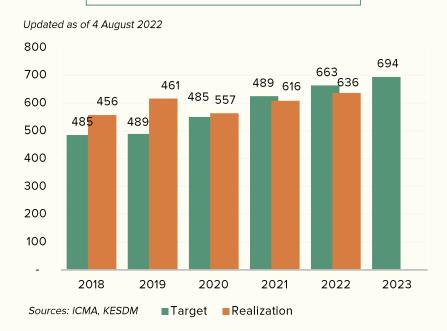
- Thermal coal prices remain elevated amidst ongoing weather disruptions and issues with access to finance/insurance
- ING expects gold prices to move higher over the course of 2023 with prices reaching \$1,850/oz in 4Q23
- ING forecasts nickel prices to remain under pressure in the short term. ING sees prices hovering between \$20,000/ton and \$20,500/ton over the first two quarters of 2023 before gradually increasing to \$21,000/ton in 3Q23 and \$22,000/ton in 4Q23 as the global growth outlook starts to improve

Sources: ING Commodity Outlook 2023 "Think Economic and Financial Analysis", Australian Government "Resource and Energy Quarterly Outlook 2023"

COAL OUTLOOK 2023 – INDONESIA COAL PRODUCTION



Indonesia Coal Production



DMO(Domestic Market Obligation)

25 %

Source:

 https://www.argusmedia.com/en/news/2406030-viewpoint-indonesia-raises-2023-coal-output-target

Indonesia Coal Export vs DMO



- Indonesia's energy ministry (ESDM) has set the country's coal production target at 694 million tonnes for 2023, around 5 percent higher than the 2022 target of 663 million ton
- The Indonesian Coal Mining Association (APBI) has said that coal prices are to remain relatively firm because of strong global demand and tighter supplies while high rainfall and uncertain weather patterns because of climate change could constrain Indonesian coal output

DISCLAIMER



Investors and security holders are cautioned that this communication contains forward-looking statements and that forward-looking statements are subject to various risks and uncertainties, many of which are difficult to predict and are generally beyond the control of PT Petrosea Tbk

Neither PT Petrosea Tbk, its affiliates nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements in this communication

This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction







In 1990, Petrosea reached a historical milestone by becoming the first engineering & construction company in Indonesia to be listed on the Indonesian Stock Exchange (IDX:PTRO).

This year, Petrosea celebrates its 32nd anniversary as a public listed company, in which we continue our commitment to apply the principles of good corporate governance in order to ensure that Petrosea remains an accountable, independent and transparent company for all our stakeholders.

www.petrosea.com

Thank You



PT Petrosea Tbk.
Indy Bintaro Office Park, Building B
Jl. Boulevard Bintaro Jaya Blok B7/A6
Sektor VII, CBD Bintaro Jaya
Tangerang Selatan 15424 - Indonesia
(+6221) 2977 0999

investor.relations@petrosea.com